

GOSEI

**Leadership
Complexity
Agility**

Ran Nyman

Italian Agile Day Feb. 11, 2017

Ran Nyman



Worked with LeSS since 2005

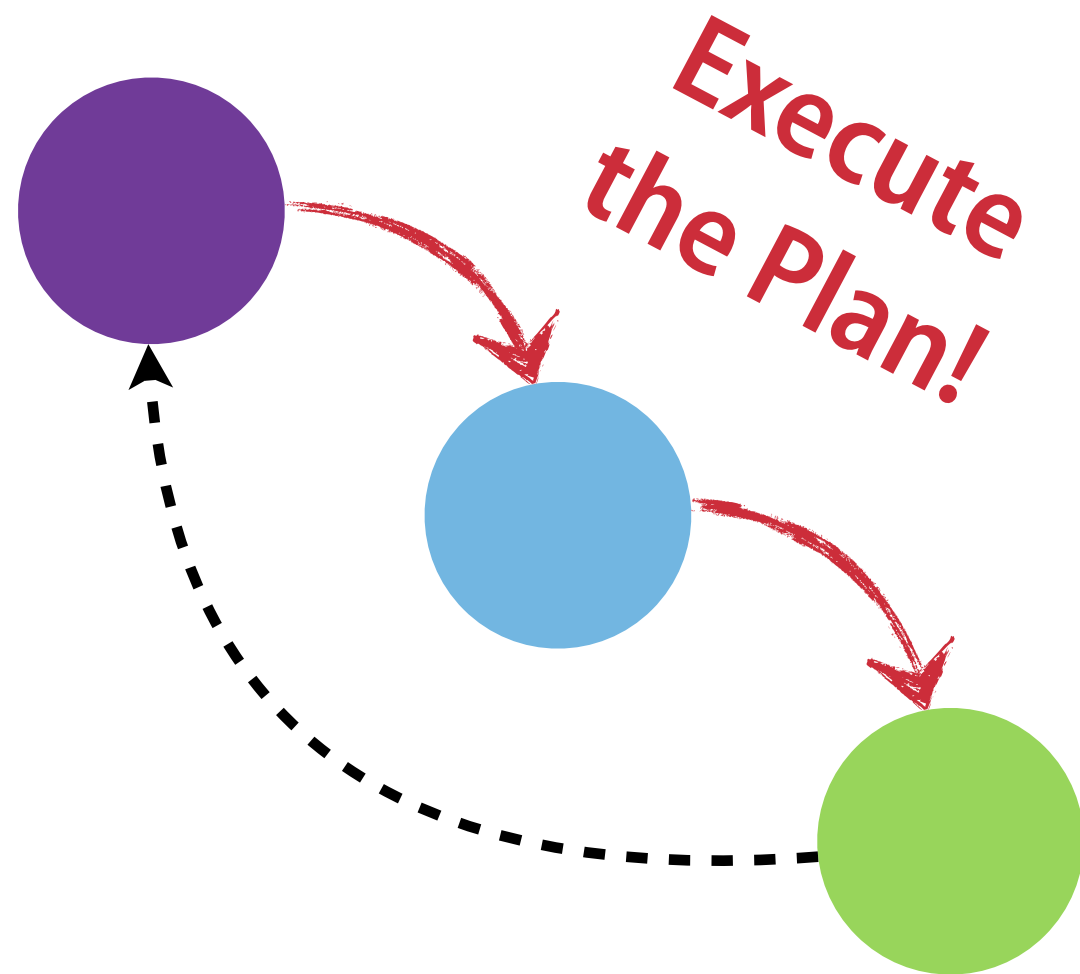
MSc in Computer Science 1999

Since 1995 in professional SW development

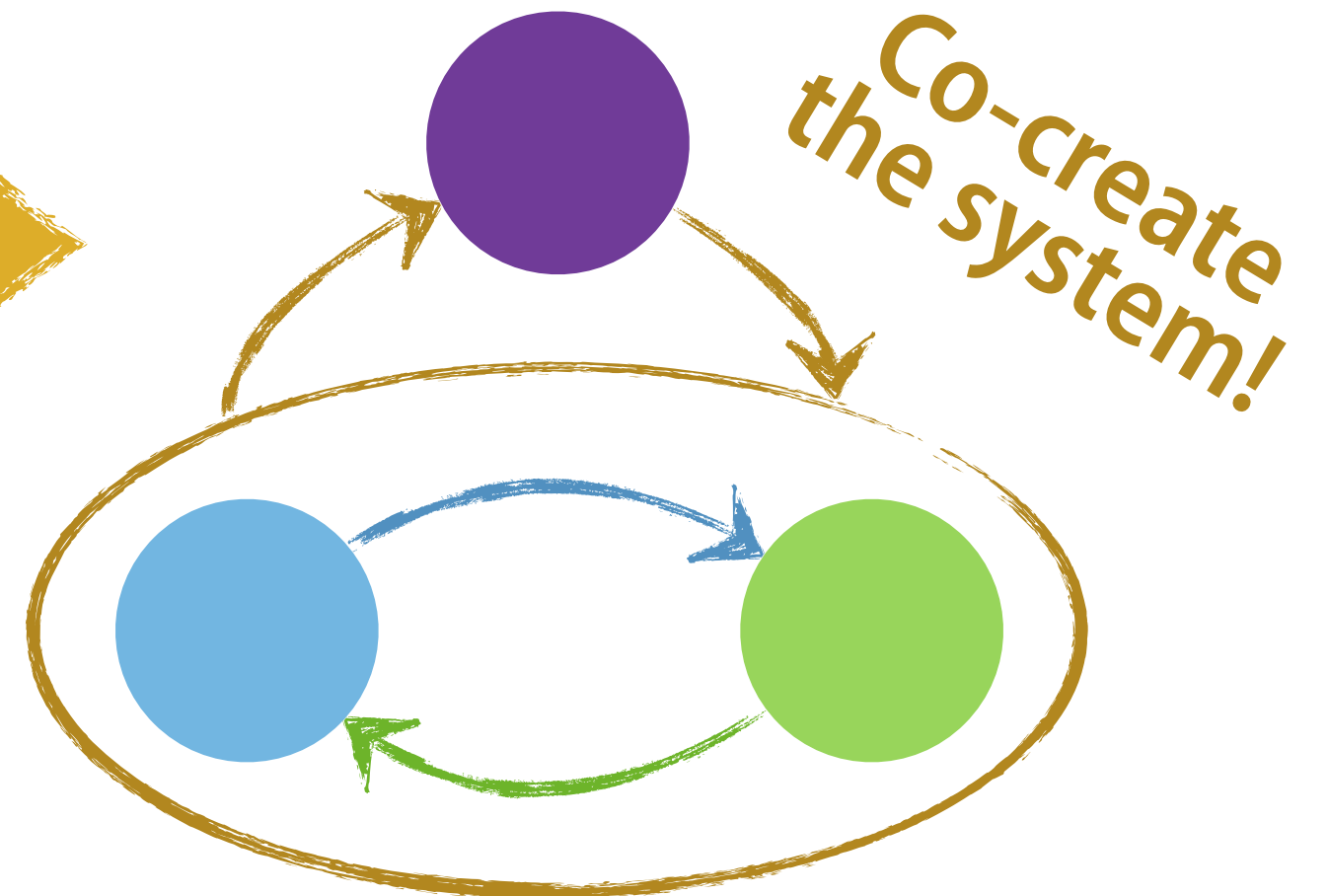


Gosei as Company

Tayloristic Coordinated organization



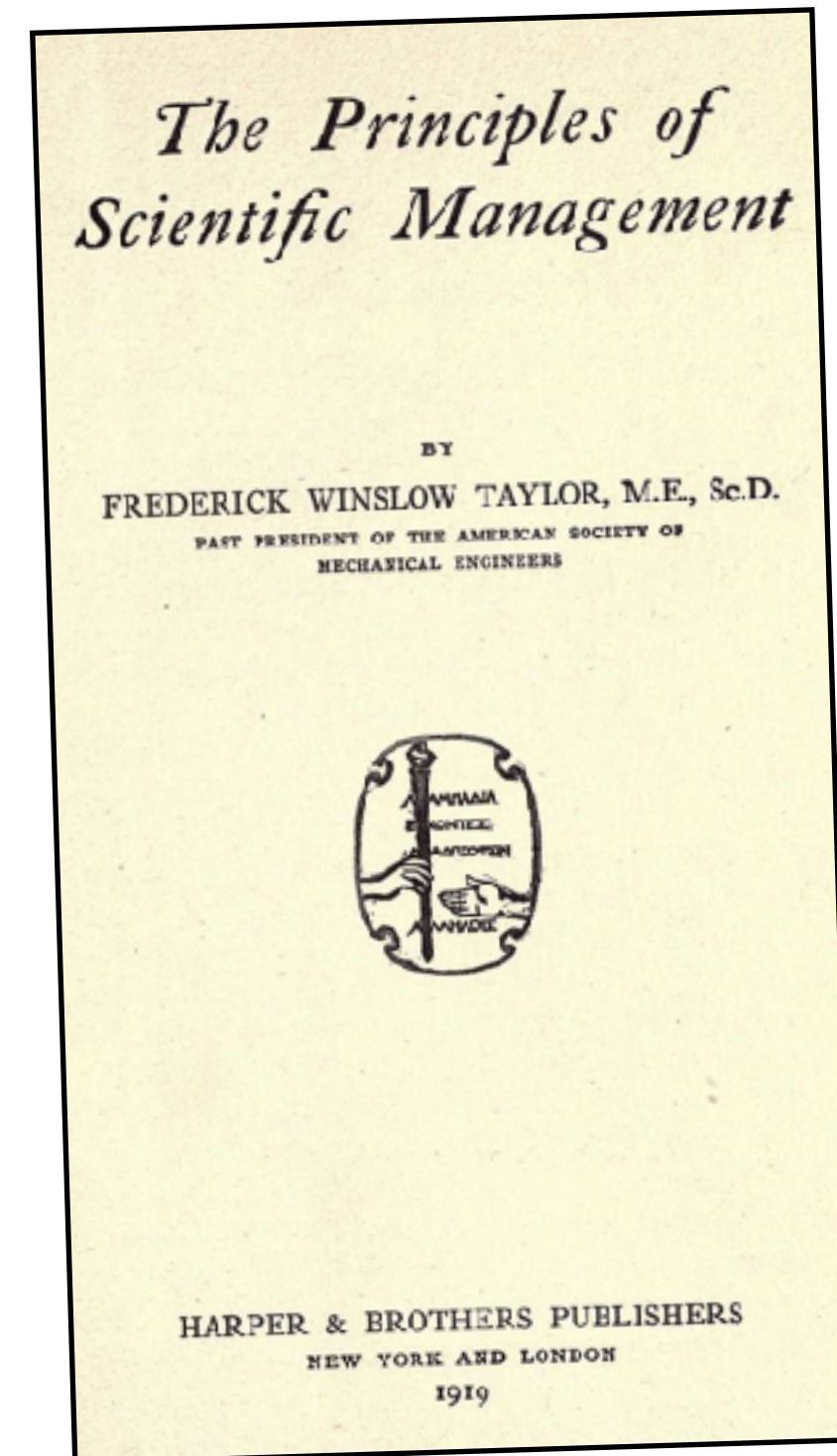
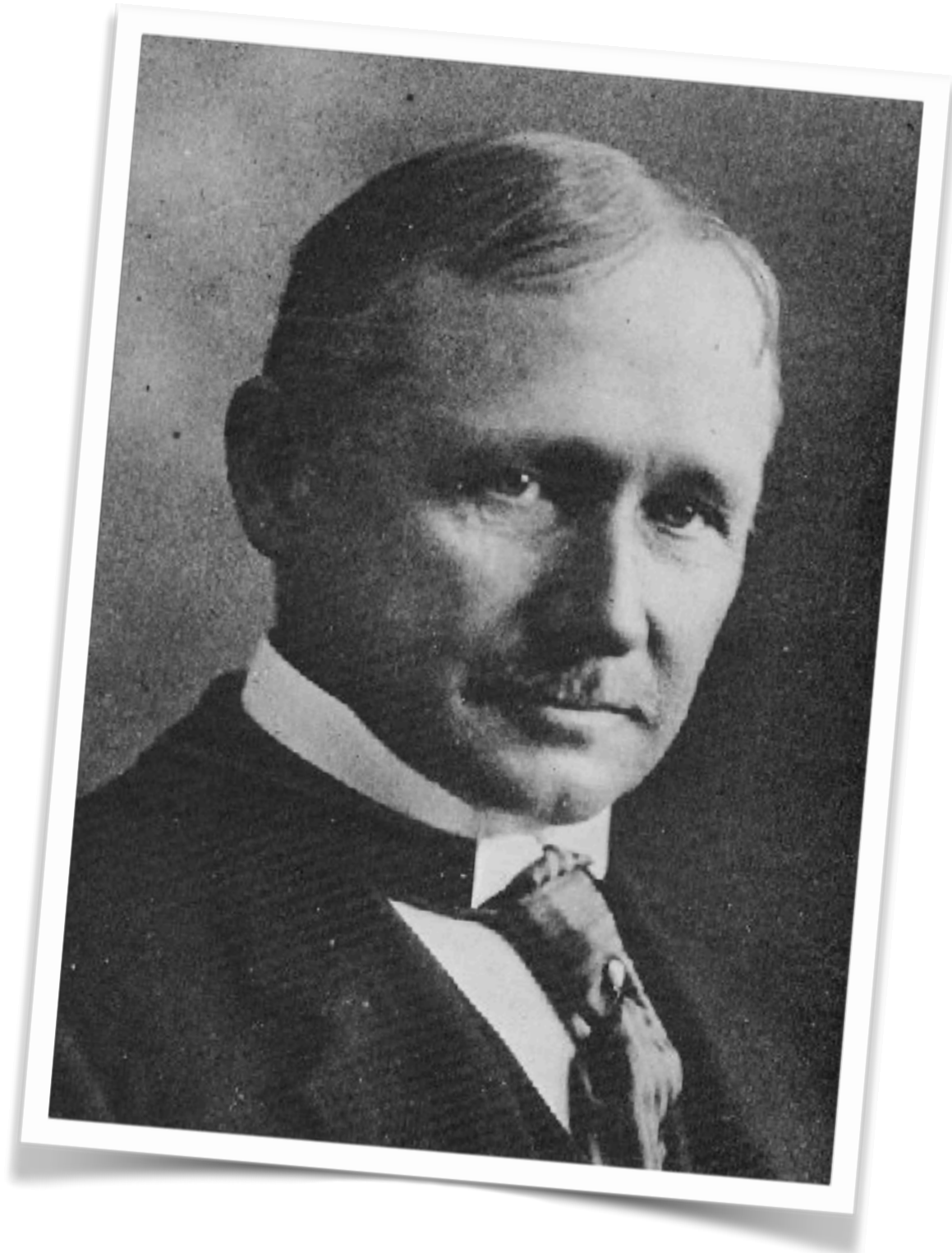
Agile Learning organisation



Leadership

Taylorism

Frederic Winslow Taylor



Extreme Taylorism at Ford 1900

Context

- Huge market and demand
- Winning product
- Lack of skilled workforce

Solution

- Manual Automation
- Detailed standardization
- Proper wages





Henri Fayol

- Functions of Management
- Principles of Management

By Unknown - Late 19th century, early 20th century picture (found online at <http://www.slideshare.net/sturdybcomer/henry-fayol-10634333>), Public Domain, <https://commons.wikimedia.org/w/index.php?curid=43280334>

Modern Taylorism

Split responsibilities

- Others promise, others deliver
- Others plan, others execute
- Others decide, others follow
- Others know, others decide
- Others implement, others test

Task specialization

- Product manager
- Resource manager
- Quality manager



- Product Manager

- Specifier

- Architect

- UI designer

- Quality manager

- Product manager

- Product owner

- Product Owner Team

- Release Manager



- System
- Portfolio manager
- Customer Experience

- Product manager

- Product development

- Product manager

- Product

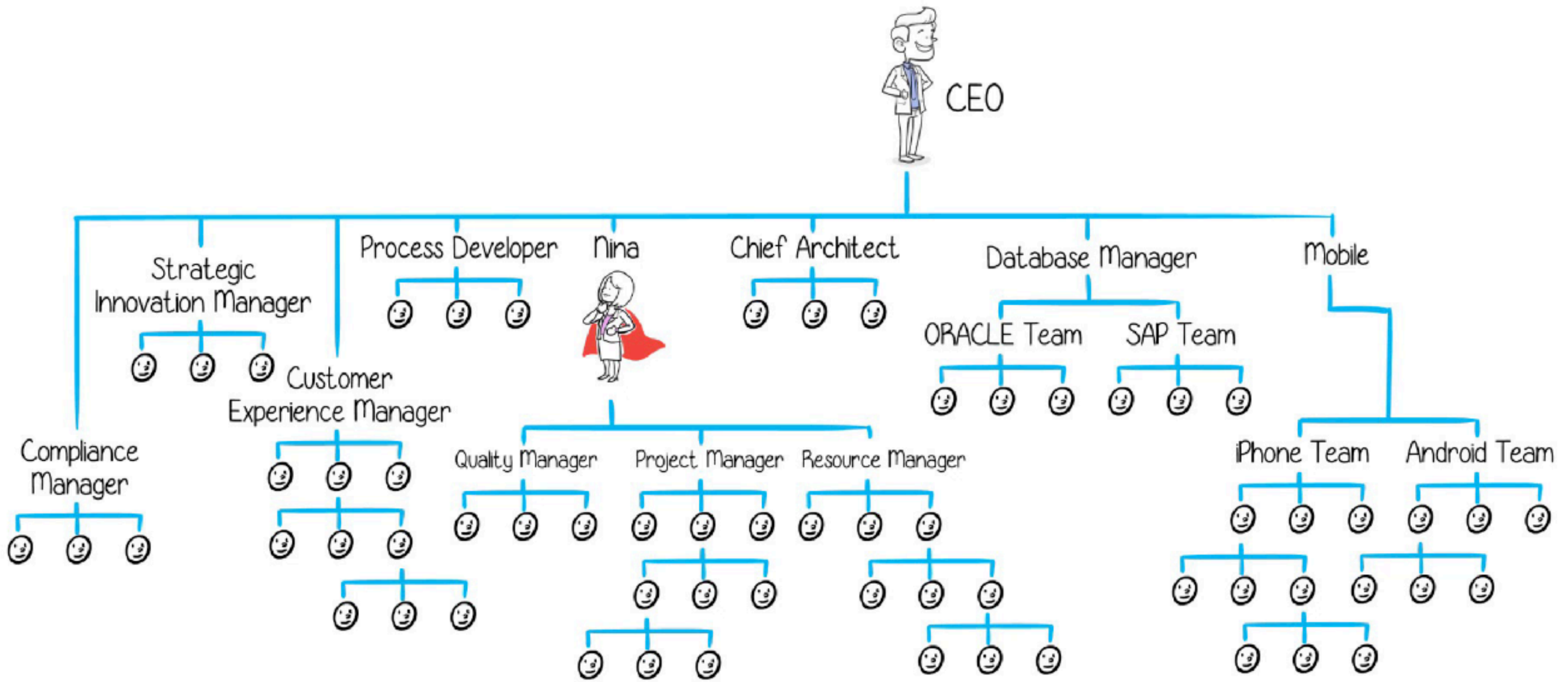
- Product

- Product

- Chief specialist

- Security manager





Everyday experience



“Pressure with Fear”

“Must Should”

“No time for real change”

“Power and wisdom are always elsewhere.”

Actionable Fearless Leadership

Build System with Feedback Reality

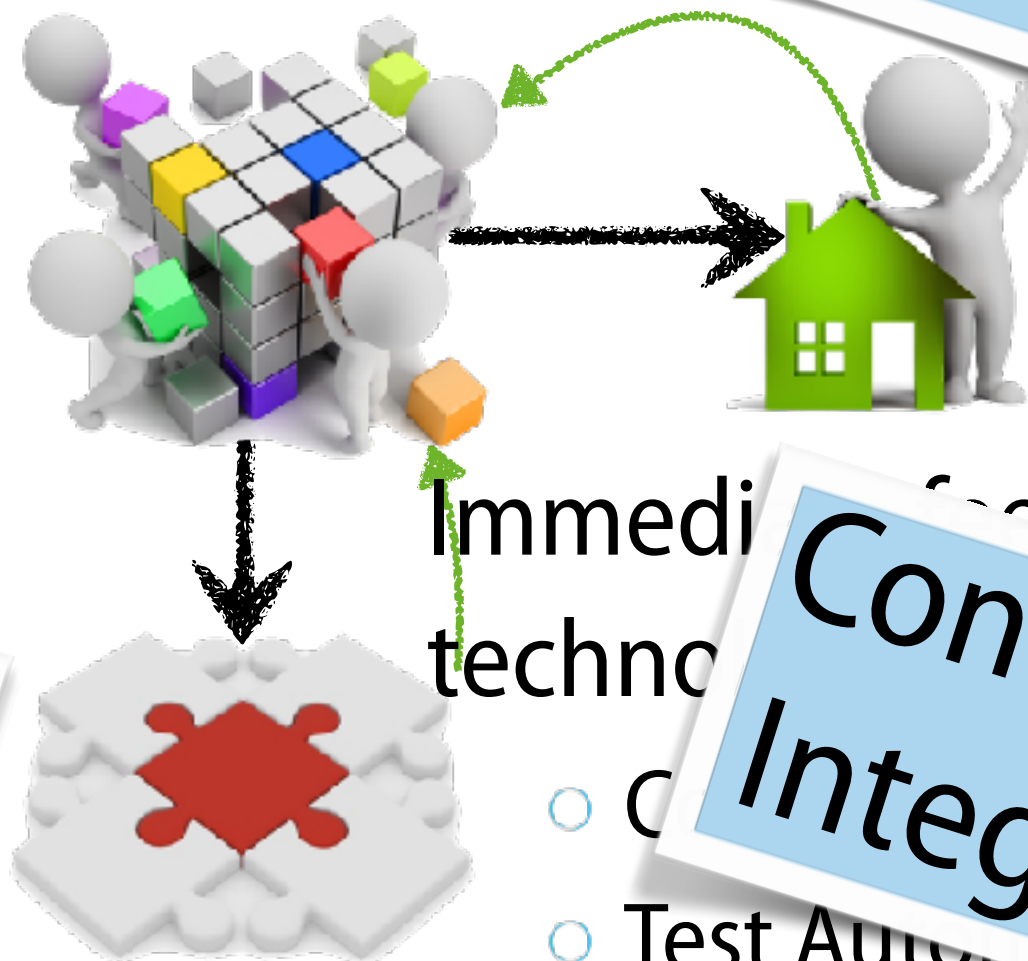
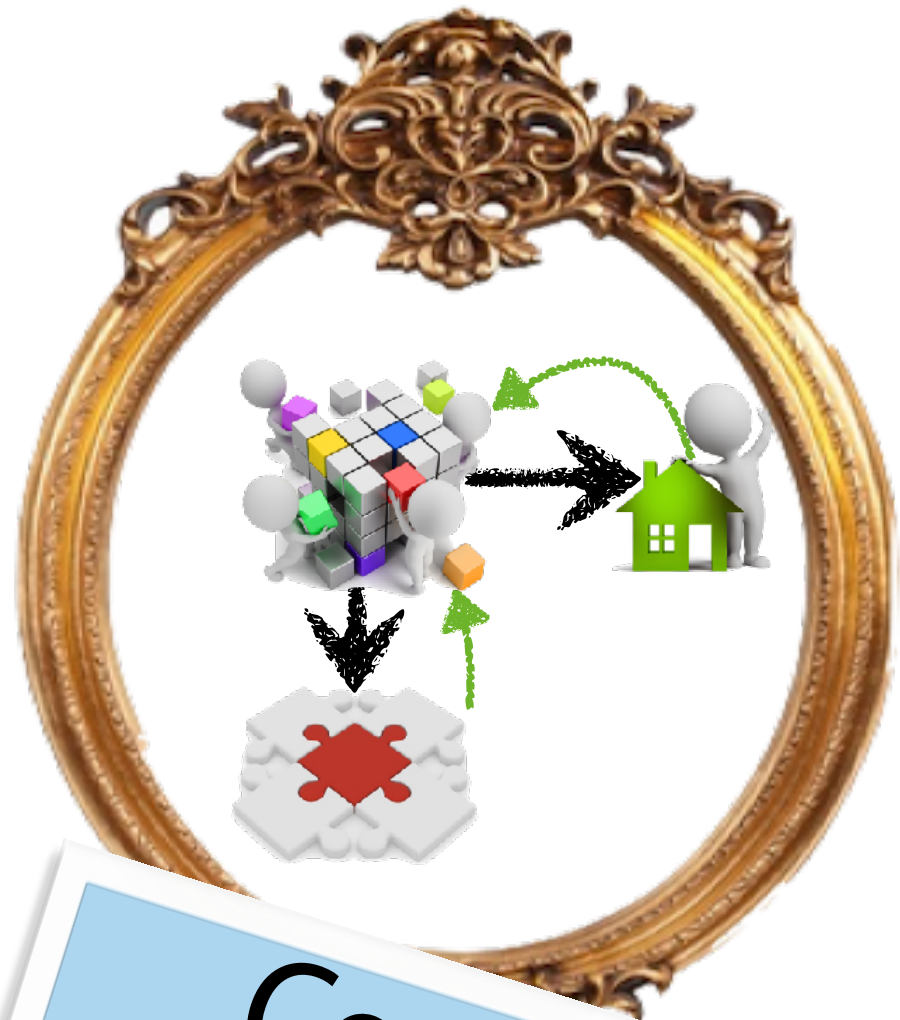
Organise for

- Find your
- Cross-f
- Full product

Feature Teams
Working with
Full Product

and learning

with Customers



Continuous
Experimentation

- Systems

Immediate feedback from
techno

Continuous
Integration

- c
- Test Auto

LeSS Case 1

Browsing Gateway in 2004

Working with incremental sequential development

- 3 months increments with 3 project managers coordinating
 - Weekly manual build (no CI)
 - Individual component responsibilities
 - Testing and development separated in different wings of building
 - No meaningful automated e2e testing
 - Manual testing using scripts
- > Releases constantly late with quality problems

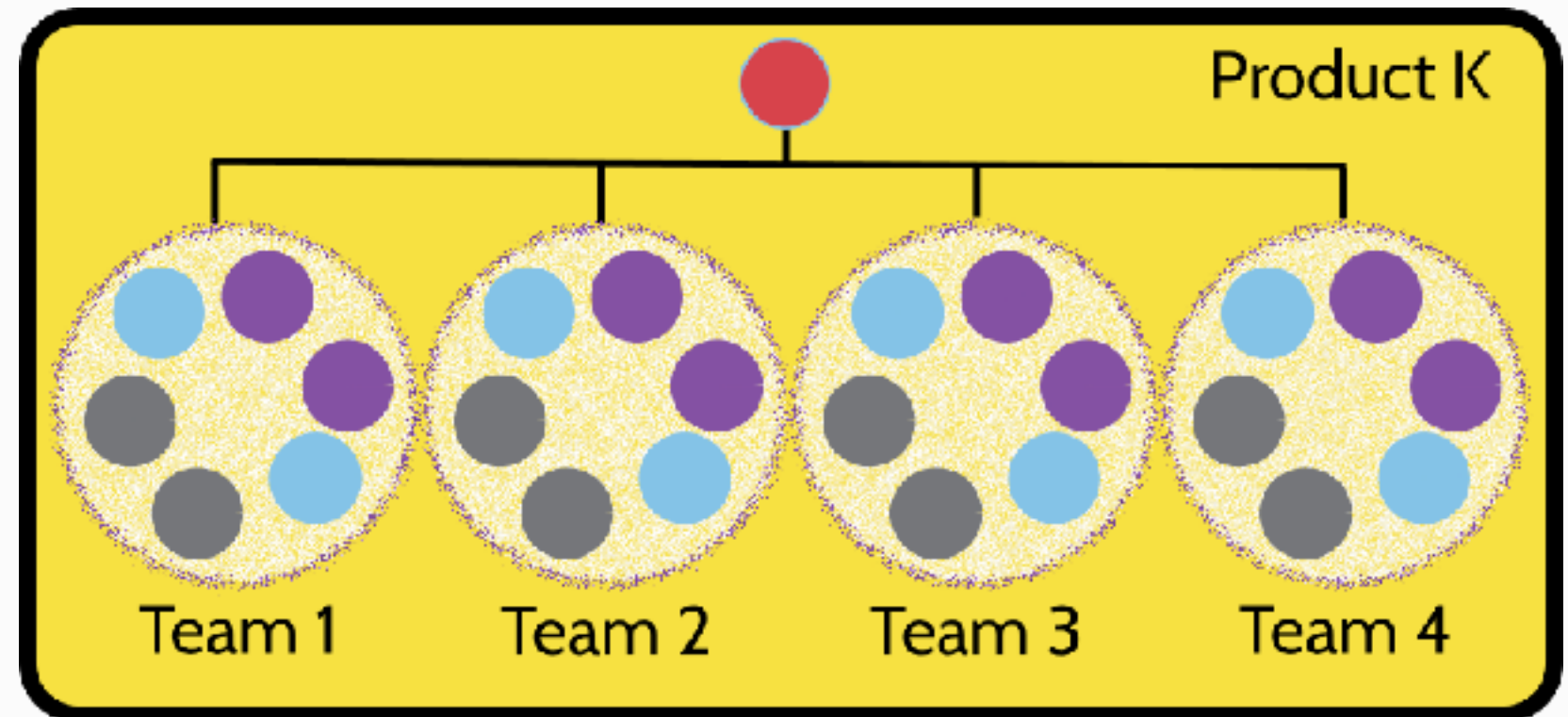
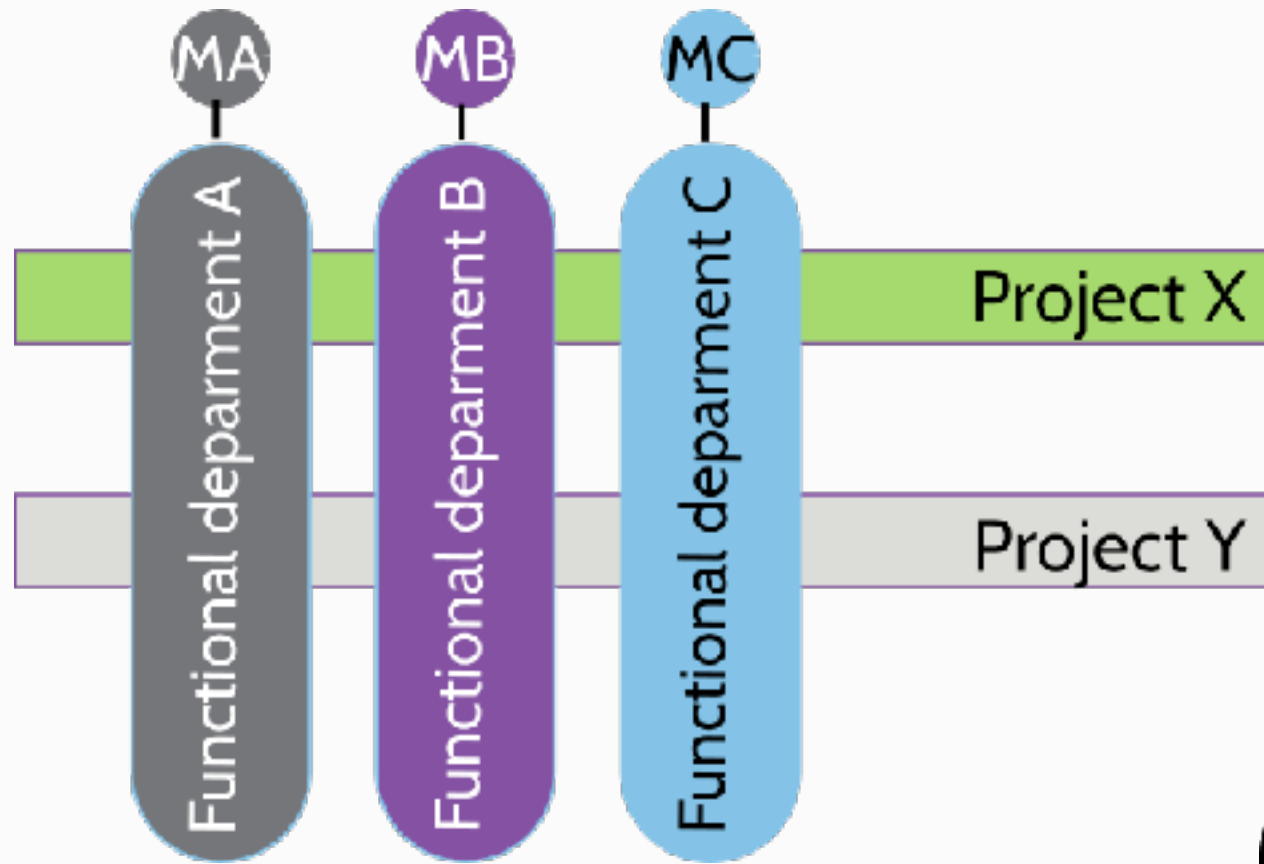
Actionable Fearless Leadership

BL management decided to move to Scrum (LeSS as term was not know then)

Supported the adoption:

- But did not micromanage
- Created proper structure
- System that supports team work
- System that enable technical feedback
- Continuous experimentation

Focus from Internal Structure to Customer

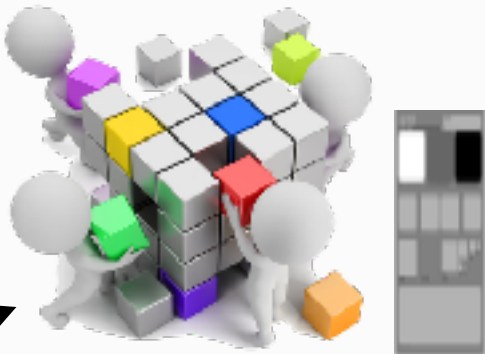


LeSS Structure

Product Owner



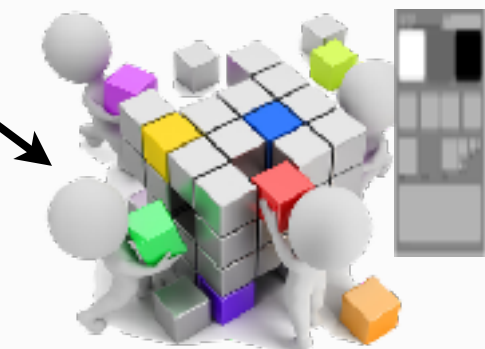
Product Backlog



Team a



Team b



Team c



ScrumMaster

One Sprint Backlog per Team



ScrumMaster

From Physical Silos to Collaboration



From Manual Build to CI

No other way of keeping SW in shape

Branching did not work

Do not use ClearCase



The screenshot displays the CruiseControl Dashboard interface. At the top, it shows the title "CruiseControl Dashboard" and the last update time "Last Update: Oct 30, 12:57 pm (Refresh)". The dashboard is organized into a table with columns for "Project", "Status", "Unit Tests", and "Force Build". The projects are grouped by "Build Center":

Project	Status	Unit Tests	Force Build
Build Center: Tiger			
connectfour	Passed	10 (100%)	Build
connectfour2	Passed	12 (100%)	Build
connectfour3	Passed	11 (100%)	Build
Build Center: Mustang			
connectfour	Passed	10 (100%)	Build
connectfour2	Passed	12 (100%)	Build
Build Center: Liberty			
connectfour	Passed	10 (100%)	Build
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Build Center: Tiger			
connectfour	Passed	10 (100%)	Build
connectfour2	Passed	12 (100%)	Build
connectfour3	Passed	11 (100%)	Build

From Manual Testing to A-TDD

Getting rid of scripted manual tests

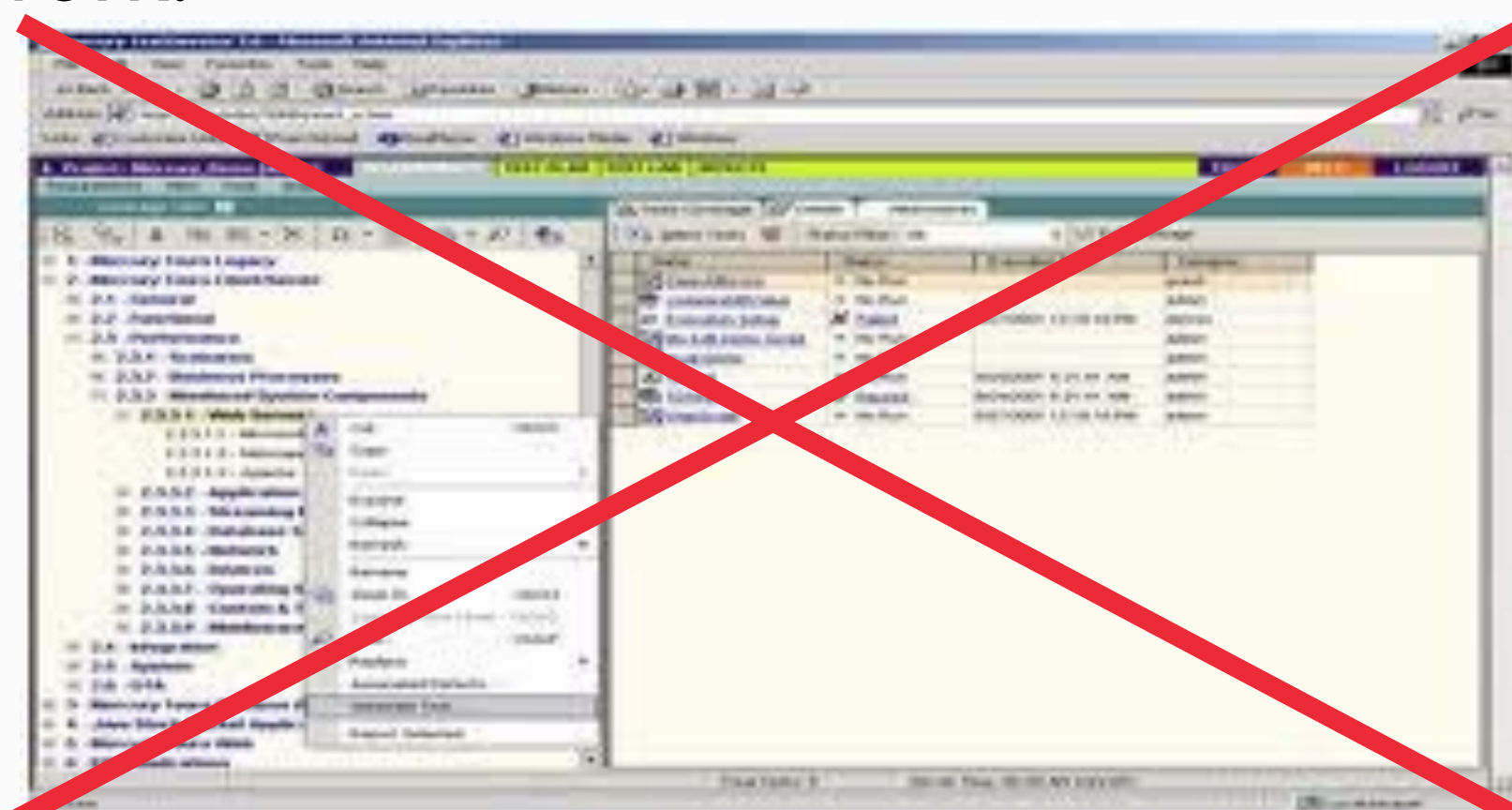
- -> Automate them
- But do not offshore automation!
- But do not create your own framework!

Performance testing?

- We ran it continuously

Stability testing?

- We ran it continuously



From Project Managers to One Product Owner

One single real PO that prioritises

- Teams clarify directly with stakeholders

Project Managers:

- Kept them away from teams
- -> Not much work



Results

Great working spirit

100% test automation

Product version 2.1 launched before scheduled date

- PSPI
- Strong Definition of Done

Feature Teams
working with
Full Product

Continuous
Integration

Continuous
Experimentation

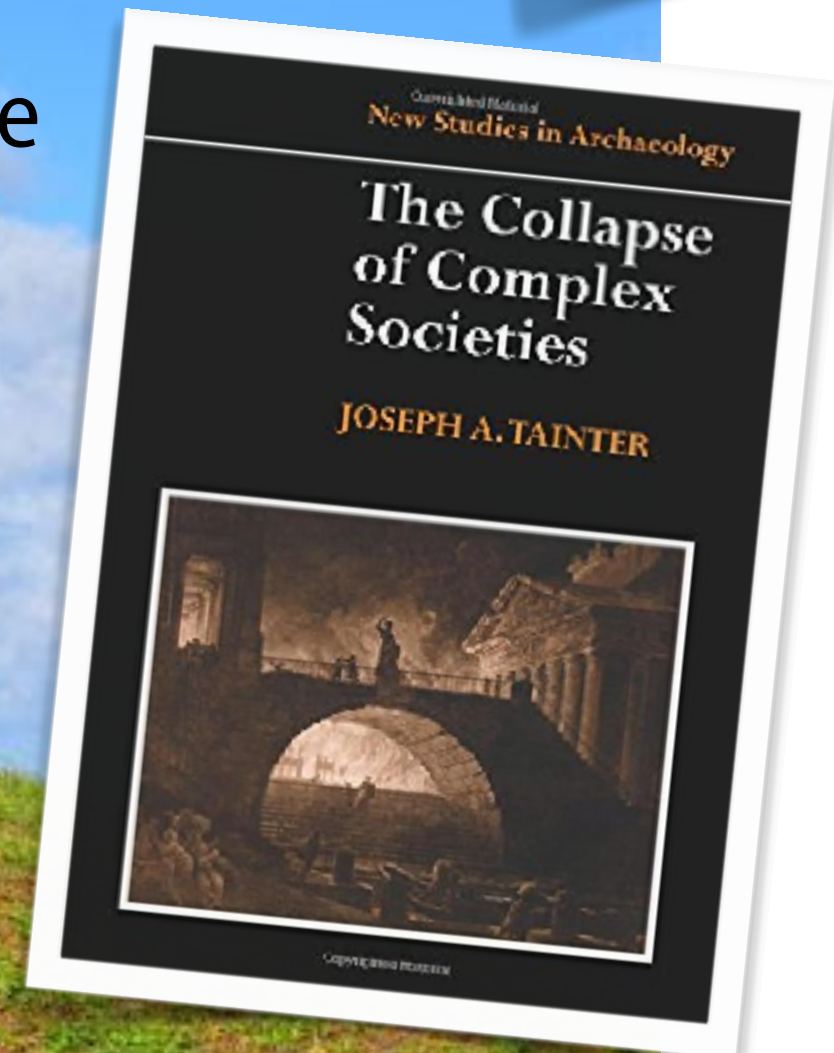
Complexity

Collapse of Complex Societies

Joseph A. Tainter

Collapse of Complex societies:

- Mayas
- Chacoan
- West Roman Empire
- Western Chou
- Mesopotamia
- Egypt
- ...



Tainter's story in brief

Innovation
increases local efficiency
and complexity.

Abundant resources
and innovation enable the
growth of the Society.

- Complexity grows
- Elite creates wasteful rituals to maintain their status
 - Rent instead of value creation

The complex society can no
more adapt and collapses.
The population drops dramatically.

The root cause of the collapse

is

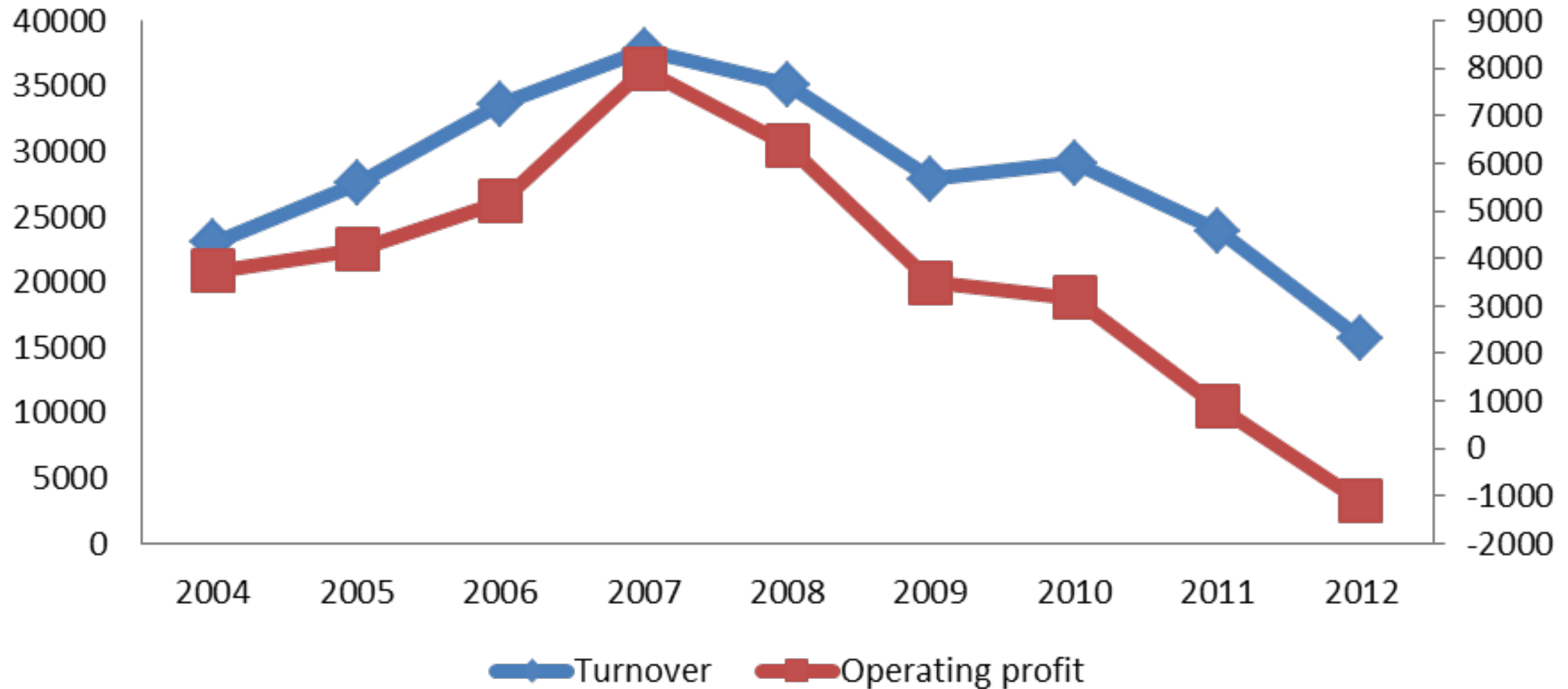
the *internal* complexity

not

the depletion of resources.

Collapse of Productivity in NOKIA Mobile Phones

NOKIA mobile phone business 2004-2012 (million euros)



Graph by Christian Sandström, <http://disruptiveinnovation.se>

NOKIA

Nokia Mobile Phones



Nokia Networks



NOKIA opportunity 1990

Aggressively grab the opportunities

- Great success in the beginning

“Just make it work” - engineers

- Trust and autonomy
- Success during the growth phase

Business opportunities

- Crumbling Telecom monopolies
- Detailed GSM standard
- Talented workforce in Finland
- Ambitious leader Jorma Ollila

Stage 1



Abundant resources
and innovation enable the
growth of the Society.

NOKIA Challenges Beginning of 2000

“Just make it work” - engineers

- Ever increasing complexity

Organizational background

- 100 years of heavy industry
- Lack of experience in leading SW product development
- Technology over design

Stage 2

Innovation
increases local efficiency
and complexity.

Abundant resources
and innovation enable the
growth of the Society.



Growth of Complexity

20% growth for 5 years in a row

- Codify competence into process
- Narrow task specialisation
- Others decide others do

SW development challenge
underestimated

- Attention in Radio, Hardware, Business, Coordination, Manufacturing, Supply chain

Want to educate the recruits, but
“Just make it work”

-> Self-organising for short-term

- Learn the emergent local habits
- Best became elite
- Elite educated, others survive
- Plenty of coordinators
- Some only hang around
- OK until layoffs

Stage 3

Innovation
increases local efficiency
and complexity.

Abundant resources
and innovation enable the
growth of the Society.

Complexity grows

- Elite creates wasteful rituals to maintain their status
- Rent instead of value creation

NOKIA Mobile Phones

“Just make it work” - engineers

- Pressured by

“Just make it happen” - management

- Fear disconnected the organization
- Superficial decision making
- Failed to respond to competition

Situation 2007-2011

- New competitors, new game
- Technology constrains design
- Coordination chaos



Stage 4

Innovation increases local efficiency and complexity.

Abundant resources and innovation enable the growth of the Society.

- Complexity grows
- Elite creates wasteful rituals to maintain their status
 - Rent instead of value creation

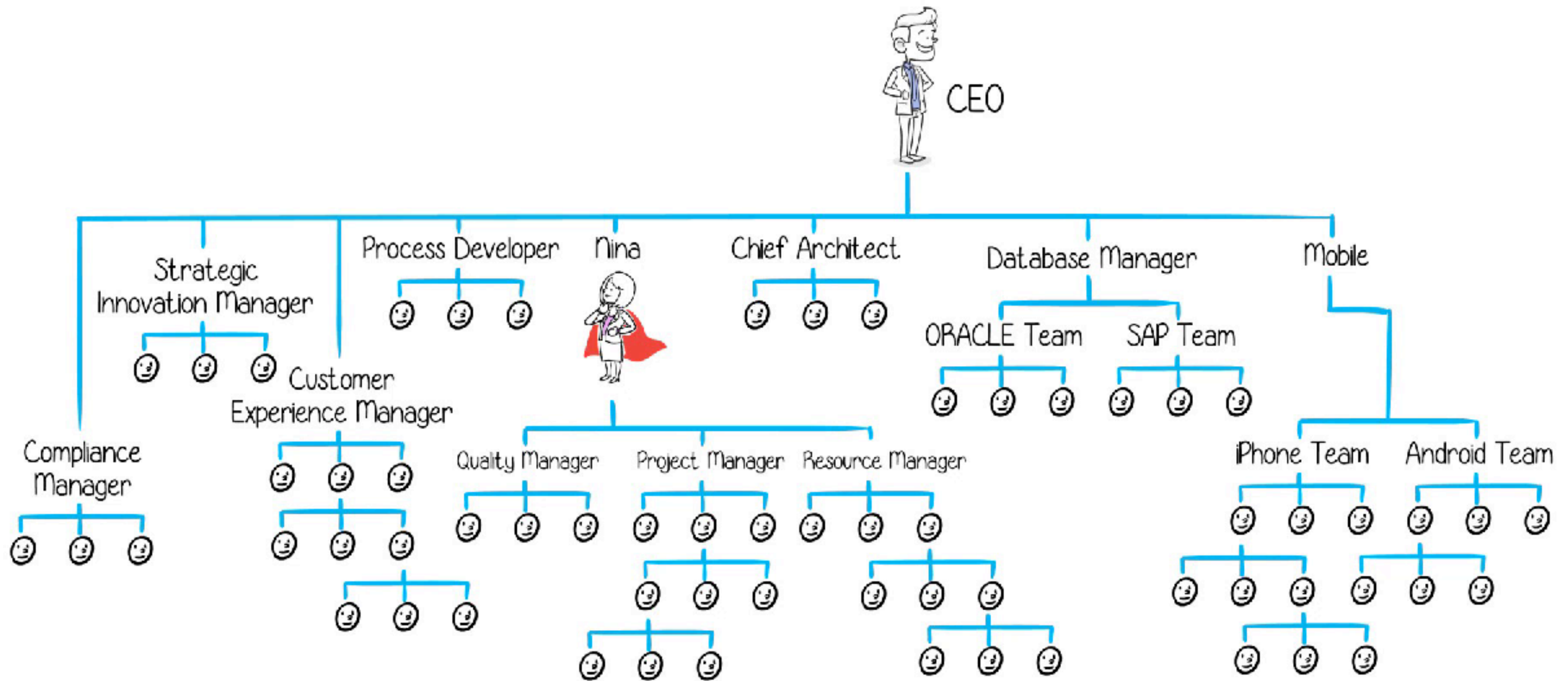
The complex society can no more adapt and collapses. The population drops dramatically.

NOKIA/MS Mobile Phones 2016

Microsoft announcing on May 23 the "streamlining" of the business. It would lay off "up to 1,850 jobs worldwide", with up to 1,350 of those in Finland

The company also wrote off USD\$900 million from the Nokia acquisition.

In Dec, it was announced that the sales of all Lumia phones were discontinued.



MORE SPECIALISTS, MORE COORDINATORS,
MORE ROLES, MORE CHAOS

GOSEI

Agile

Manifesto for Agile Software Development

We are uncovering better ways of developing software by doing it and helping others do it.

Through this work we have come to value:

Individuals and interactions over processes and tools

Working software over comprehensive documentation

Customer collaboration over contract negotiation

Responding to change over following a plan

That is, while there is value in the items on the right, we value the items on the left more.

LeSS Case 2



Starting Development Avoiding Complexity

Starting Phase

Management support

- From R&D Head and BL Head

Two teams instead of one

No legacy code

- How often can you start from scratch?

First steps

- Create Product Backlog
- Build initial architecture
- Decide tooling and development practices

Setting up Teams

Getting buy-in from teams

- Feature teams of component teams?

Where to get ScrumMasters?

What do with managers?

Initial LeSS with 2 Teams Agile

LeSS with 2 Teams

Initial Product Backlog Creation

Initial Architecture

Joint Sprint Planning 1 & 2

Coordination during Sprint

- Scrum of Scrum
- Just go and talk

Joint Sprint Review

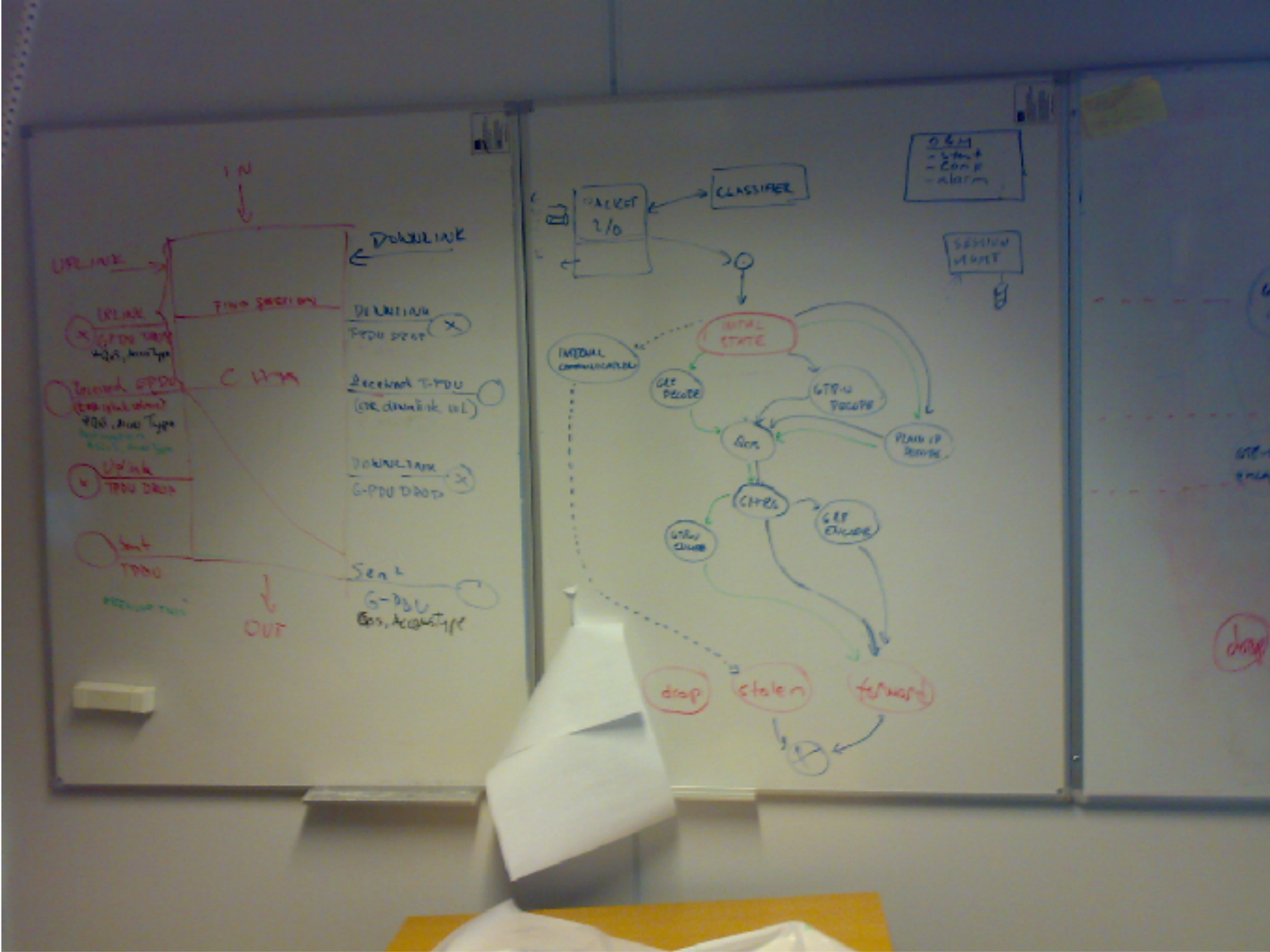
Team Retrospectives

Overall Sprint Retrospective



Initial Product Backlog Creation

Initial Architecture





Joint Sprint Planning 1 and 2

Initial Team Room



Better Team Rooms



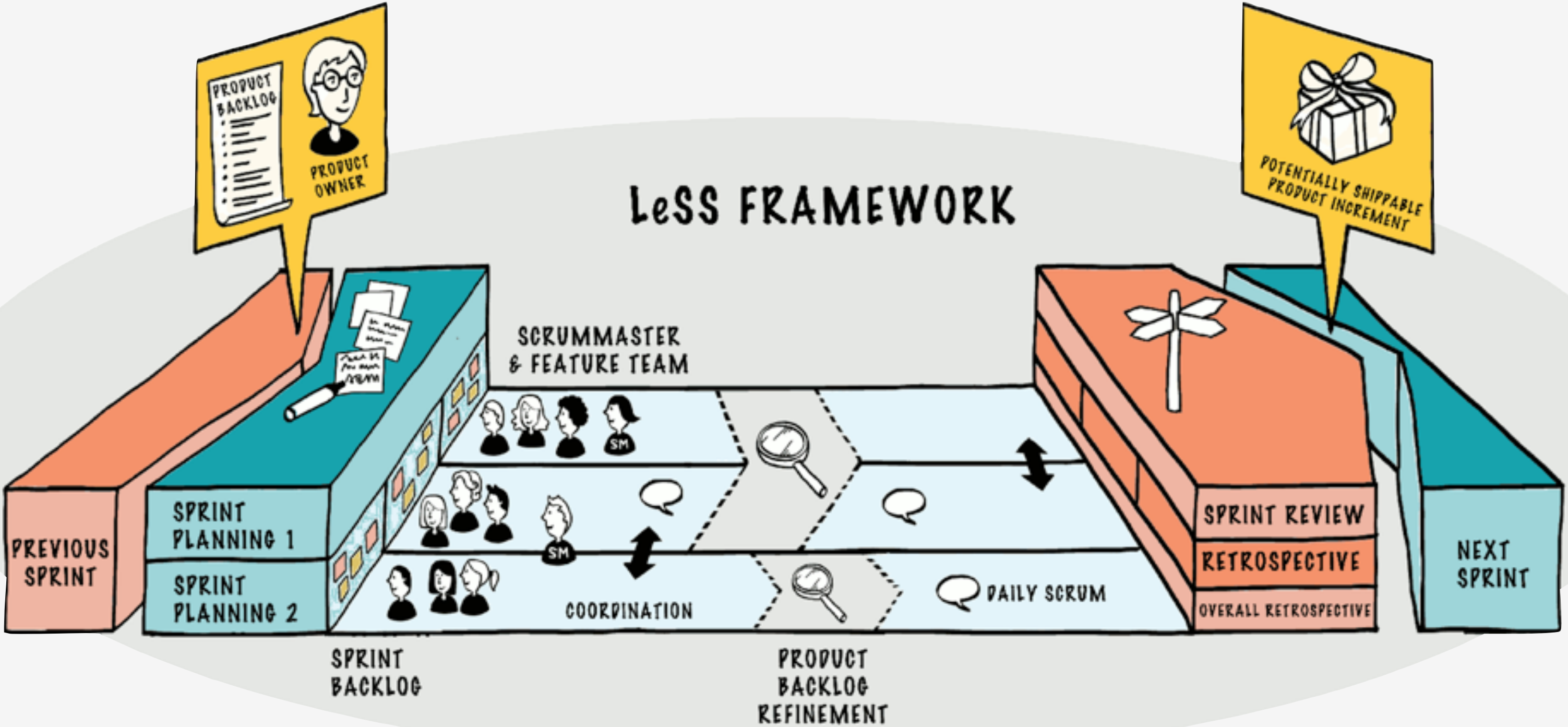
Joint Sprint Review

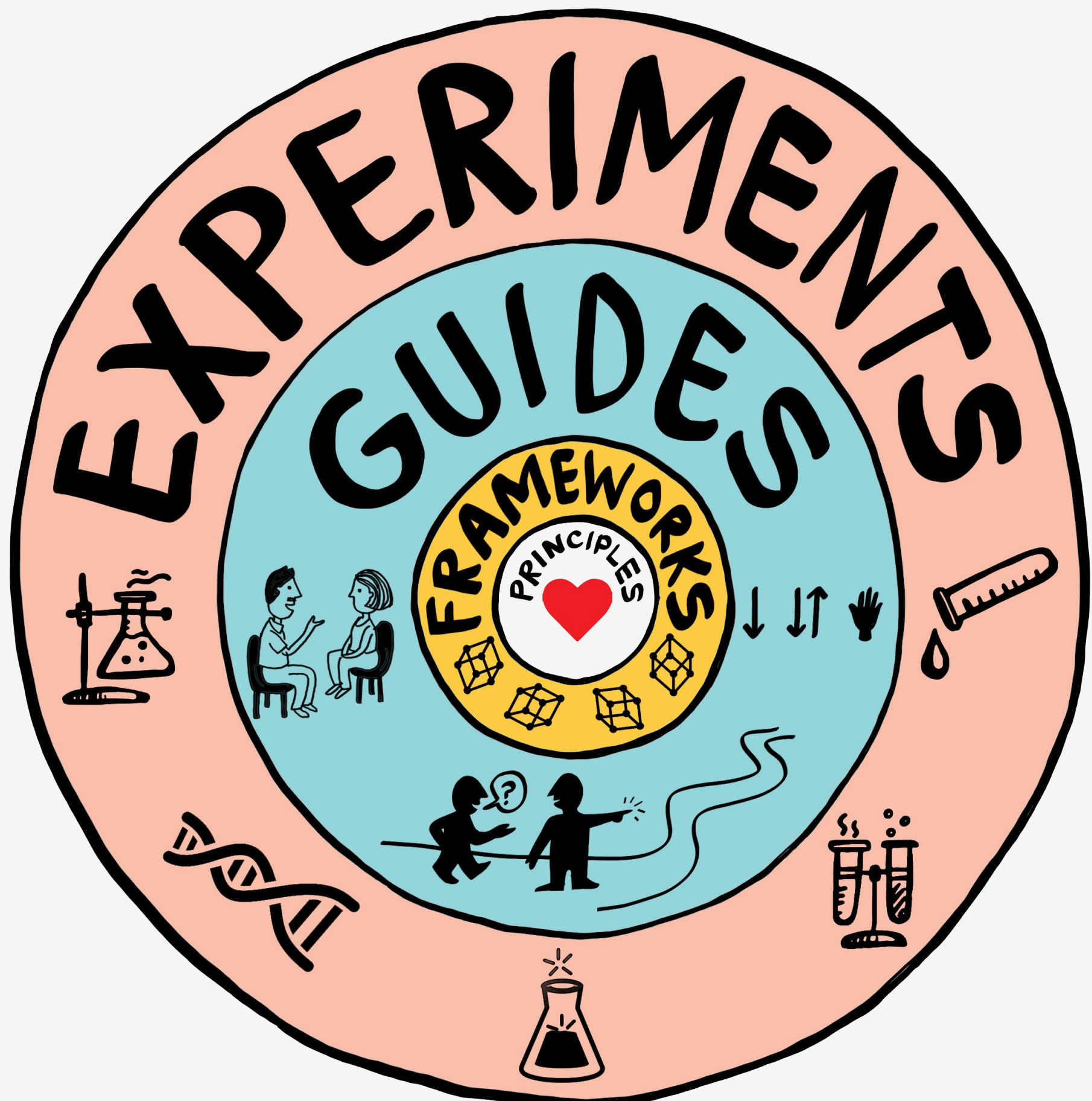


Overall Sprint Retrospective



LeSS FRAMEWORK







LEAN THINKING



SYSTEMS THINKING



PRINCIPLES



COACHING



ADOPTION



CONTINUOUS IMPROVEMENT

FEATURE TEAMS



TEAMS



STRUCTURE



ORGANIZATION



COMMUNITIES



TECHNICAL EXCELLENCE



CONTINUOUS INTEGRATION



ARCHITECTURE & DESIGN



ROLE OF MANAGERS

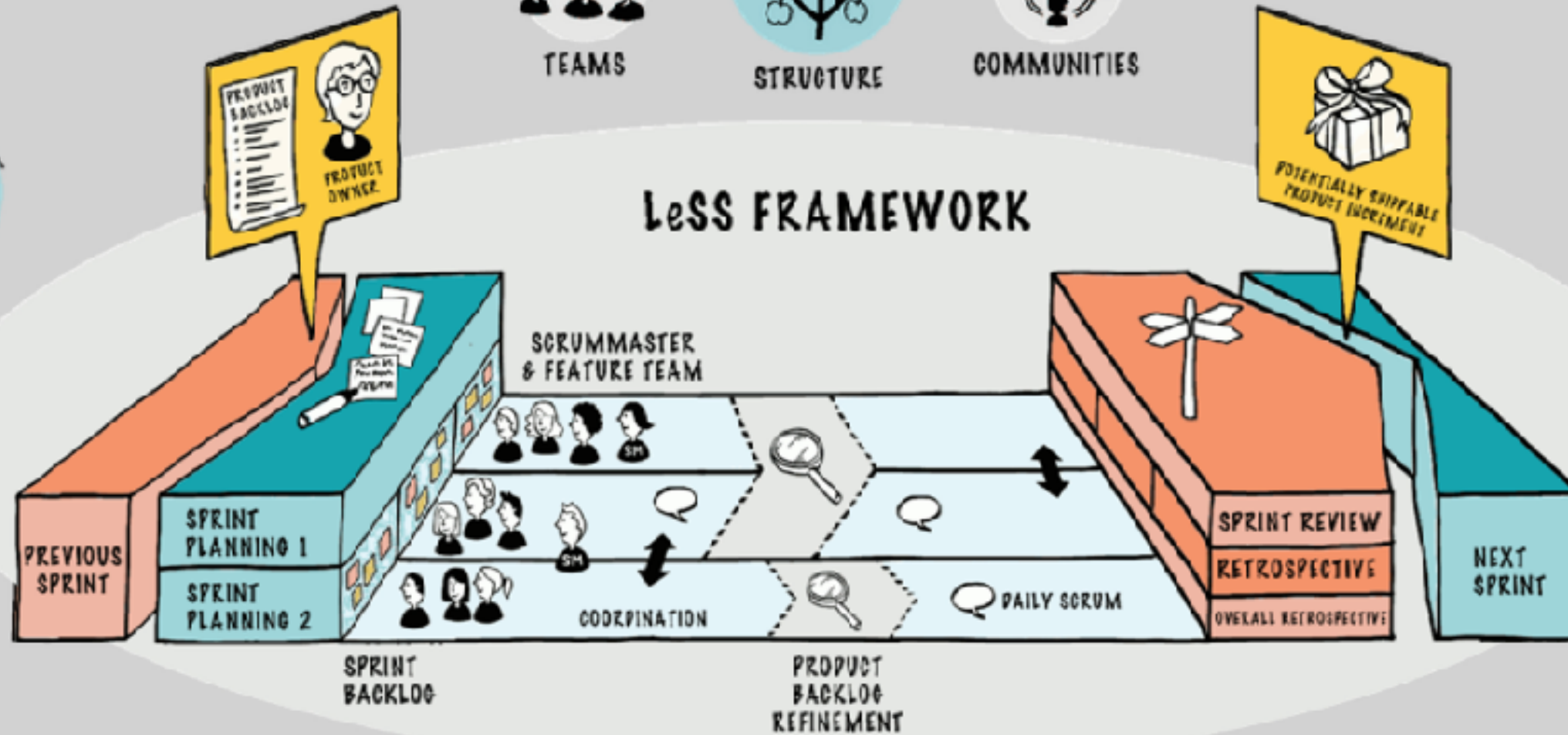


MANAGEMENT



GO SEE

LESS FRAMEWORK



PRODUCT OWNER TEAM



LESS HUGE



REQUIREMENT AREAS

CC BY-NC-ND

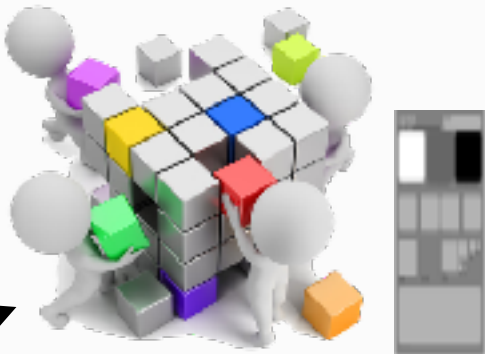
Growing
From LeSS to LeSS Huge
Keeping Complexity Minimal

LeSS Structure

**Product
Owner**



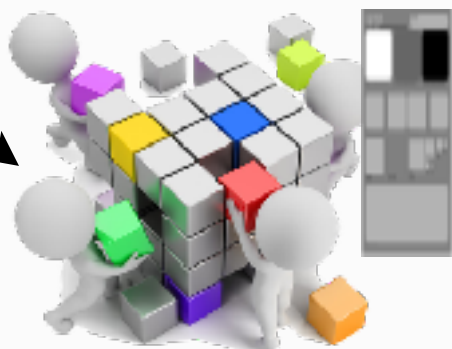
**Product
Backlog**



Team a



Team b



Team c



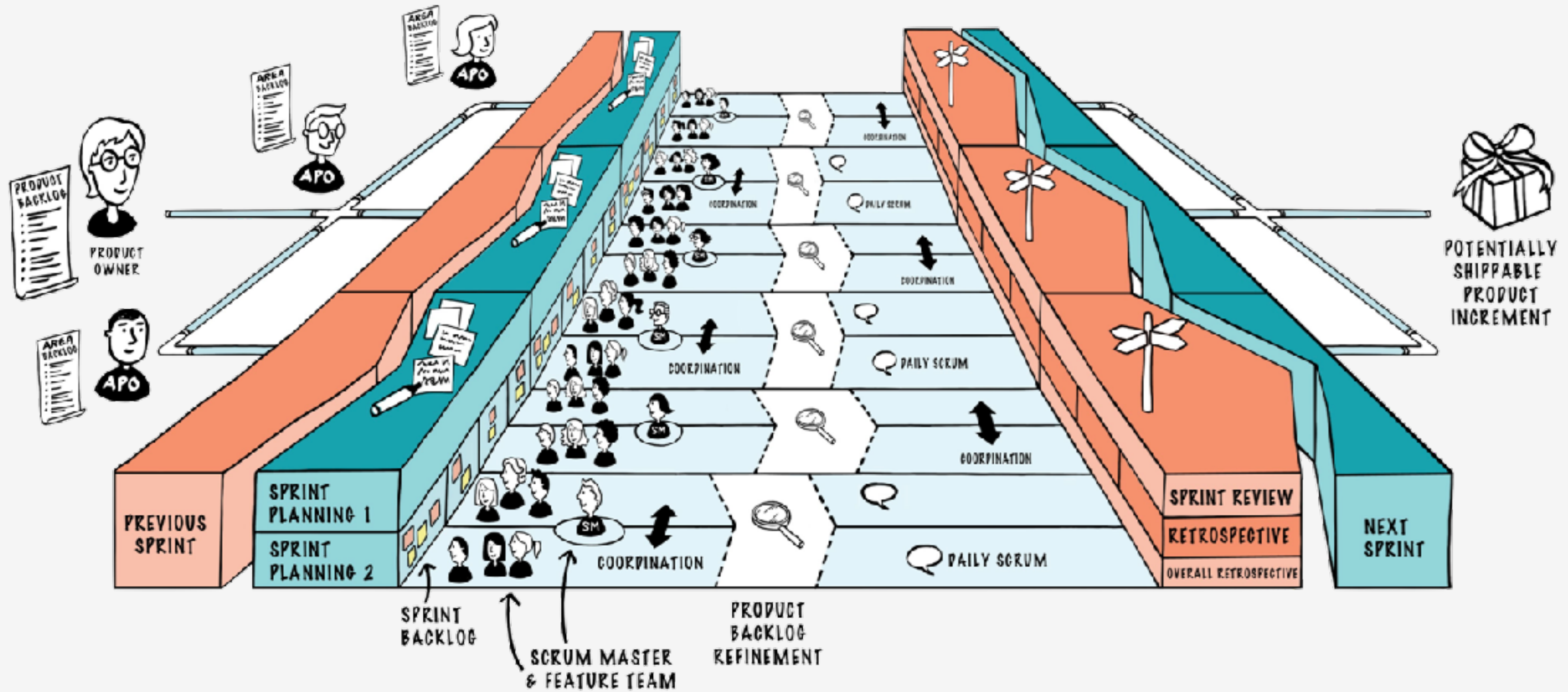
ScrumMaster

**One Sprint
Backlog
per Team**



ScrumMaster

LeSS Huge



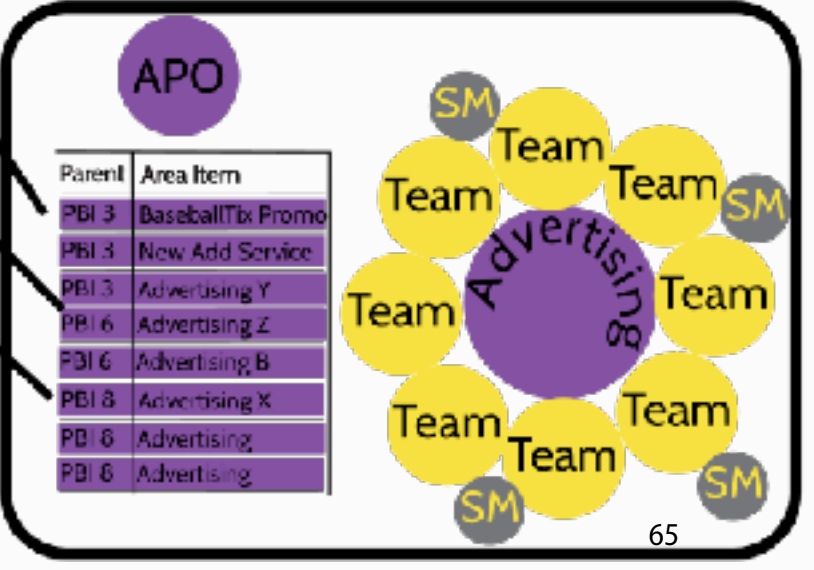
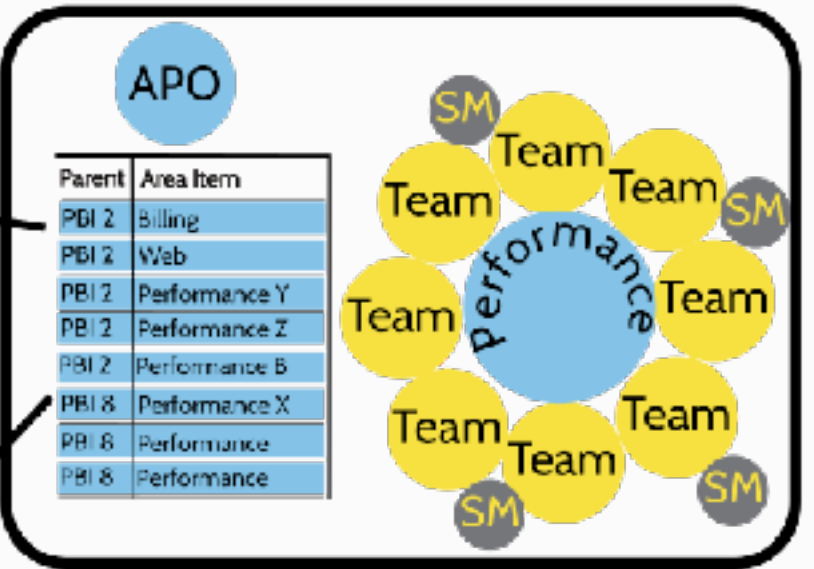
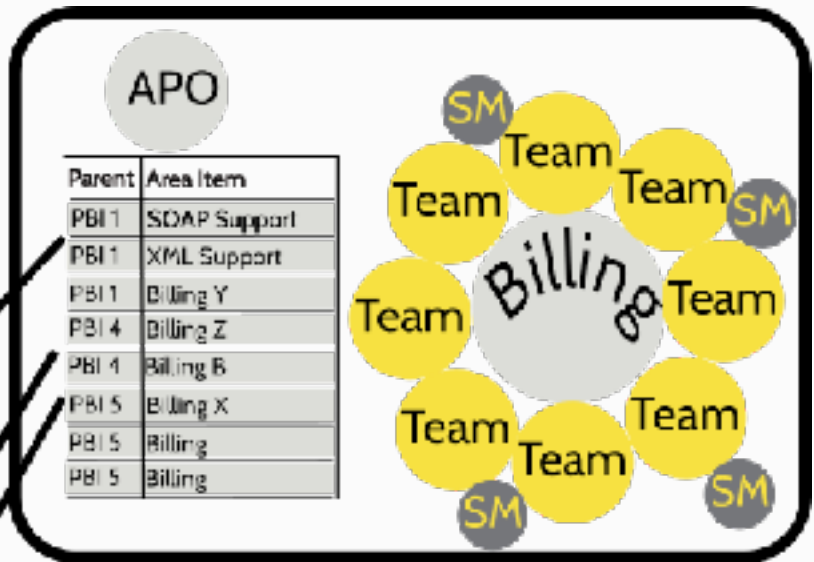
Moving to LeSS Huge

Adds:

- Requirement Areas
- Area Product Owner
- Area Product Backlog

PO

Items	Requirement Area
PBI 1	Billing
PBI 2	Performance
PBI 3	Advertising
PBI 4	Billing
PBI 5	Billing
PBI 6	Advertising
PBI 7	Advertising
PBI 8	Performance



LeSS Huge

Introduced Requirement Areas

- 1-2 Teams per RA

Area Product Owners?

- From Product Management but not real Area Product Owners
- Clarification with them but
- Prioritisation and feedback from PO
- -> Feature experts not real Area POs

LeSS Huge in Action

Common cadence to all teams

Product Backlog refinement per Requirement Area

Sprint Review to Sequential

- PO + Feature Experts visiting each team

Observations

Overall Retrospective

- How to get improvements done and keep people motivated

What do with project managers?

Performance testing?

Analysis

Impediment service

Training

Managers as development team worked fabulously

Real Area Product Owners needed for

- Inspect and adapt
- Feedback and motivation for teams

Employee Feedback

We would have not succeeded without LeSS

This is the only way of building products. We do not want to go back to sequential development.

- More collaboration, freedom, discussions, impact on product
- Seeing the results with fast feedback

Challenges

- How to keep architecture in good shape
- Seeing the whole difficult

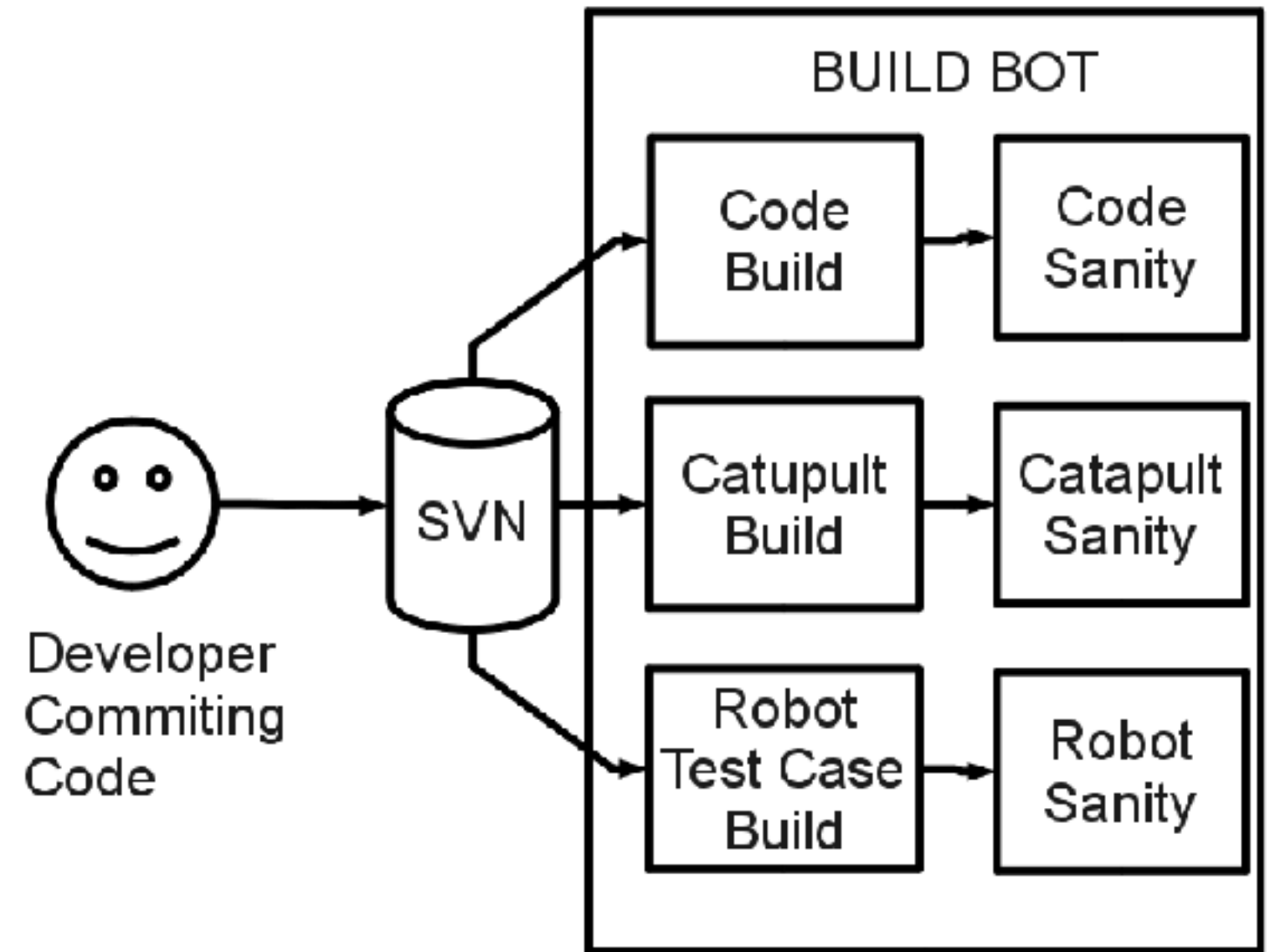
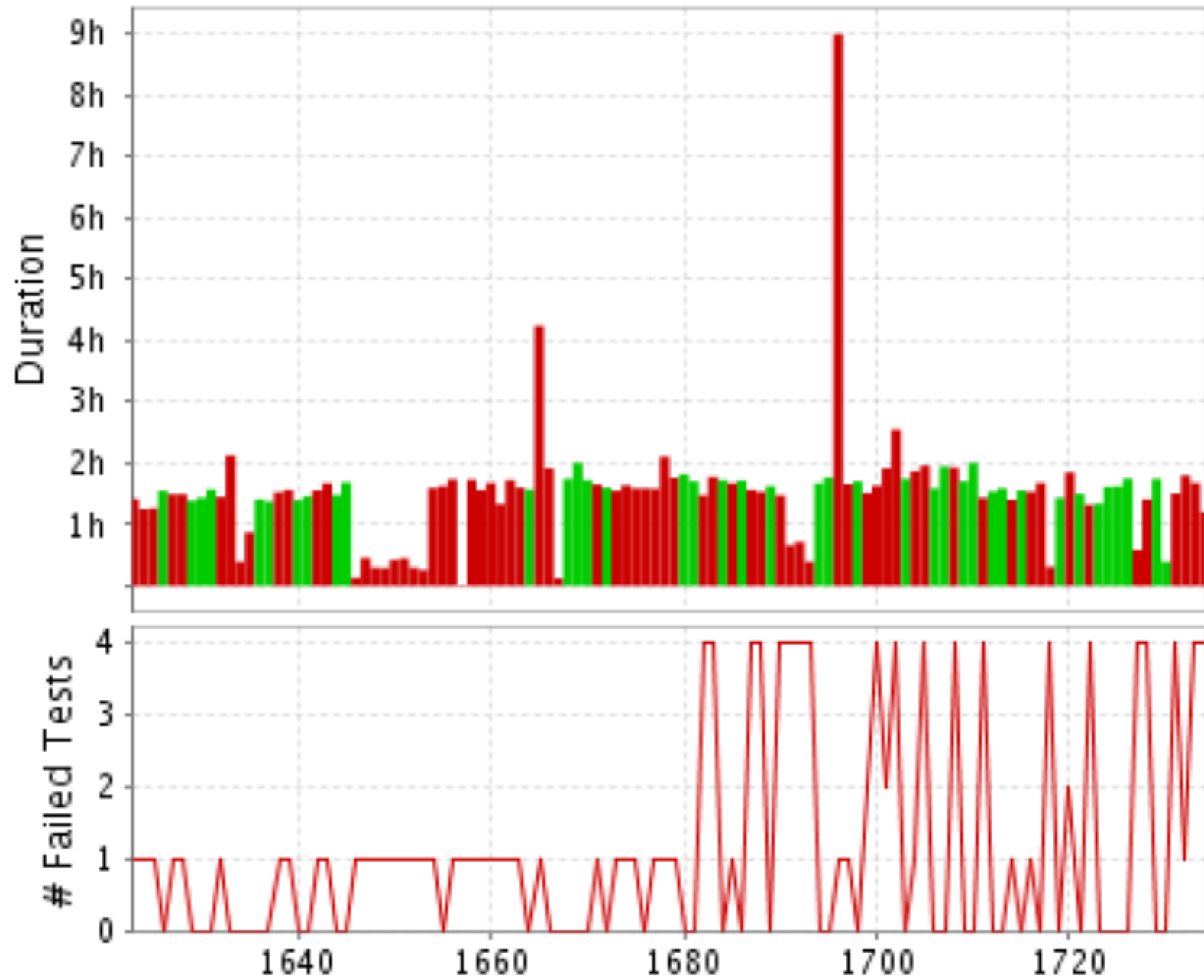
Management Feedback

“As a result of our Agility in developing products, we have been able to demonstrate the product capabilities at an early stage of the development cycle itself, helping us to win new customers cases.”

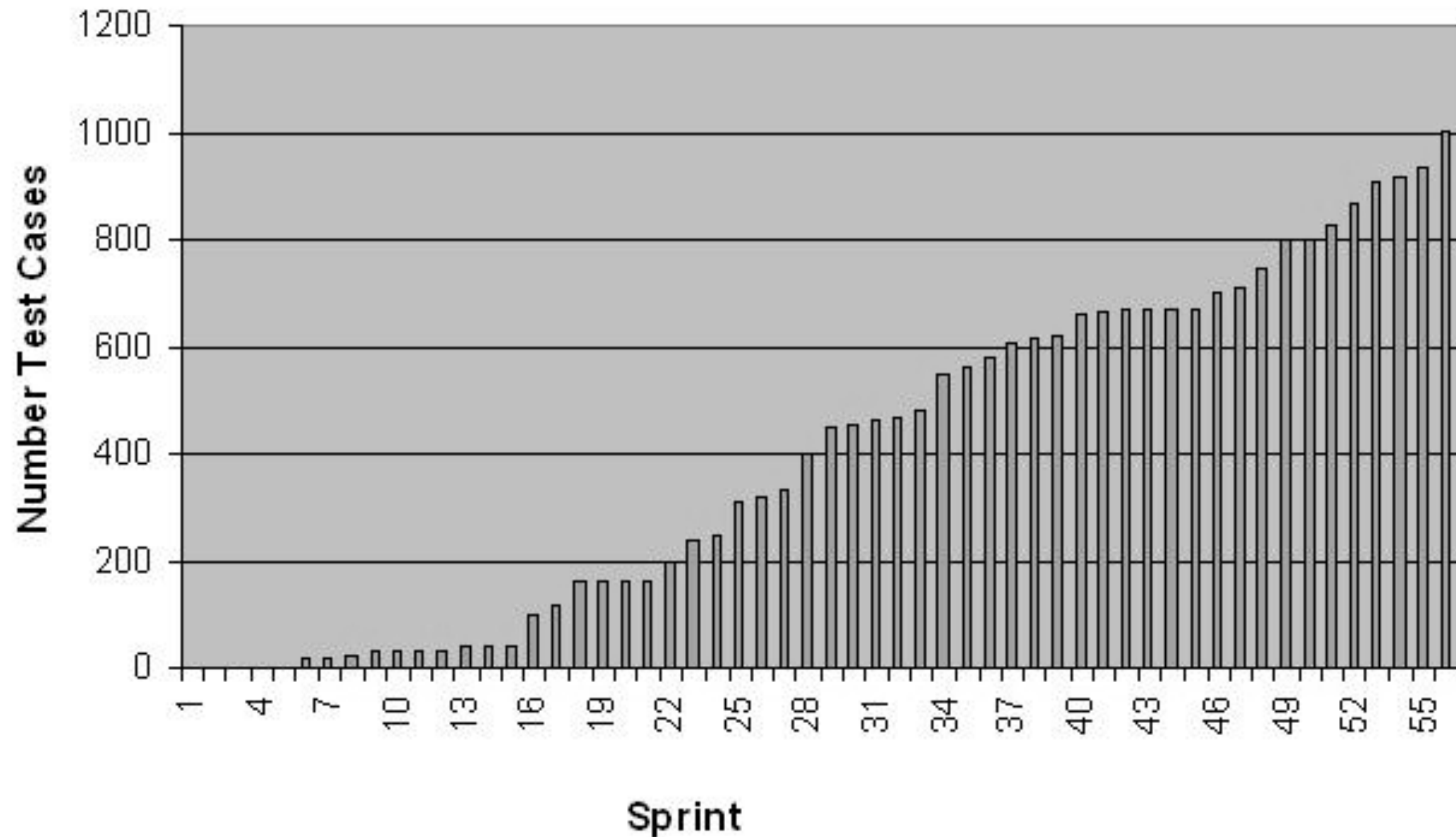
Head of Business-line

Agile Enablers

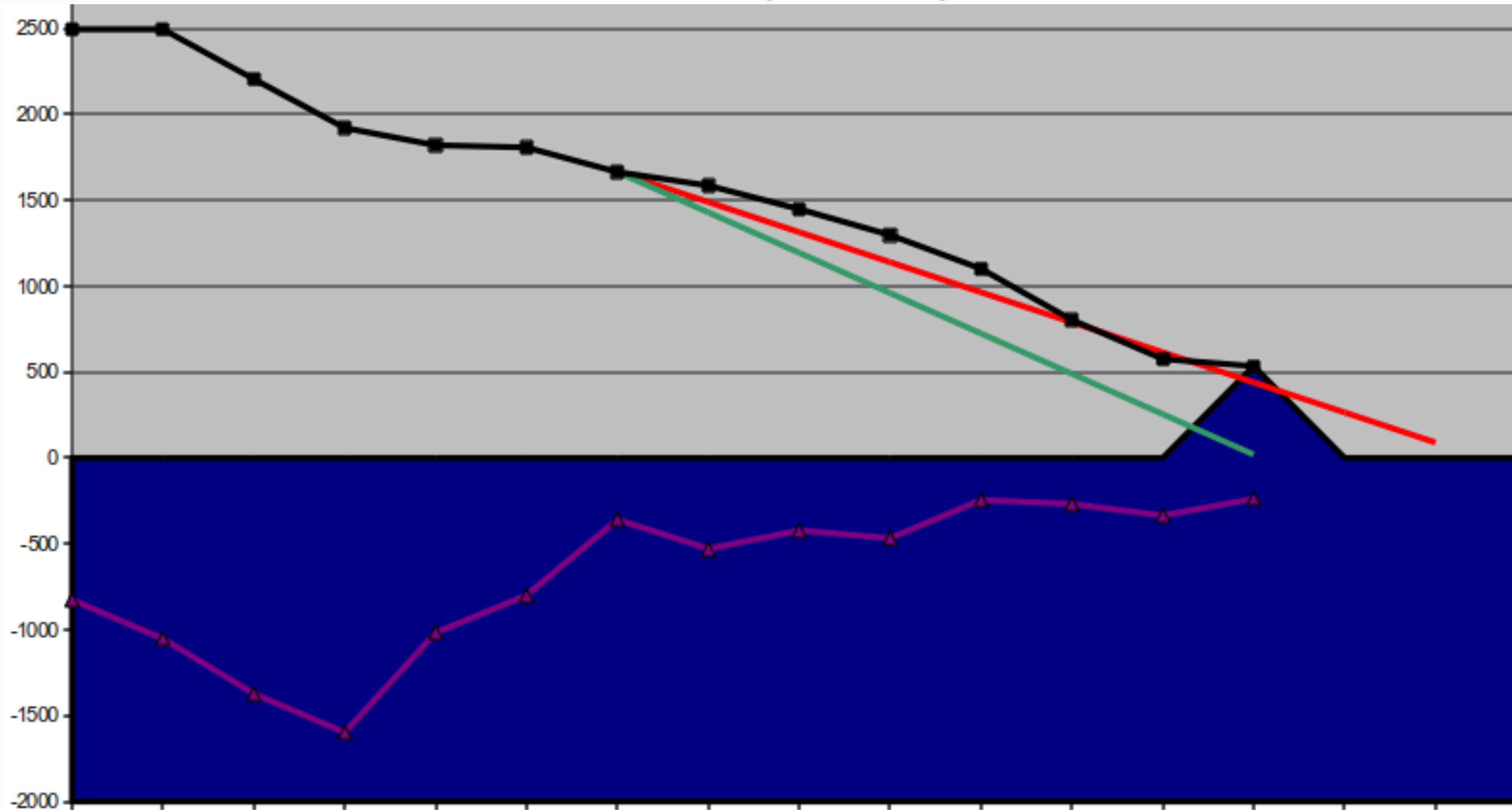
Continuous Integration



Acceptance Test Case Regression



Tracking Progress



Better View on Status



Support from top and bottom

Scrum and LeSS

Structural changes

One Product Owner

One Product Backlog

Continuous experimentation

Passionate ScrumMasters

Education and Coaching

No project managers interfering

Strong DoD

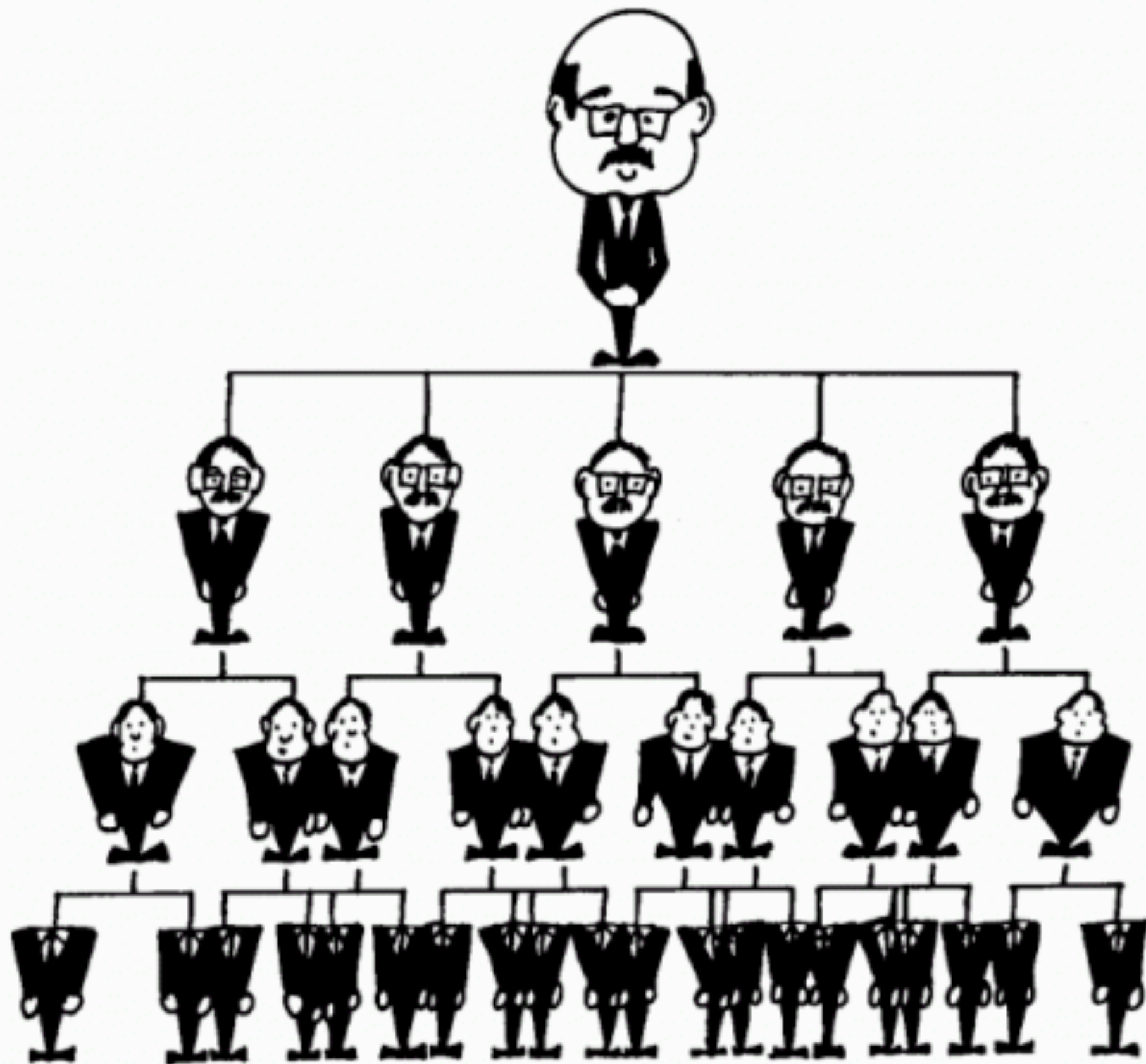
PSPI after each and every Sprint

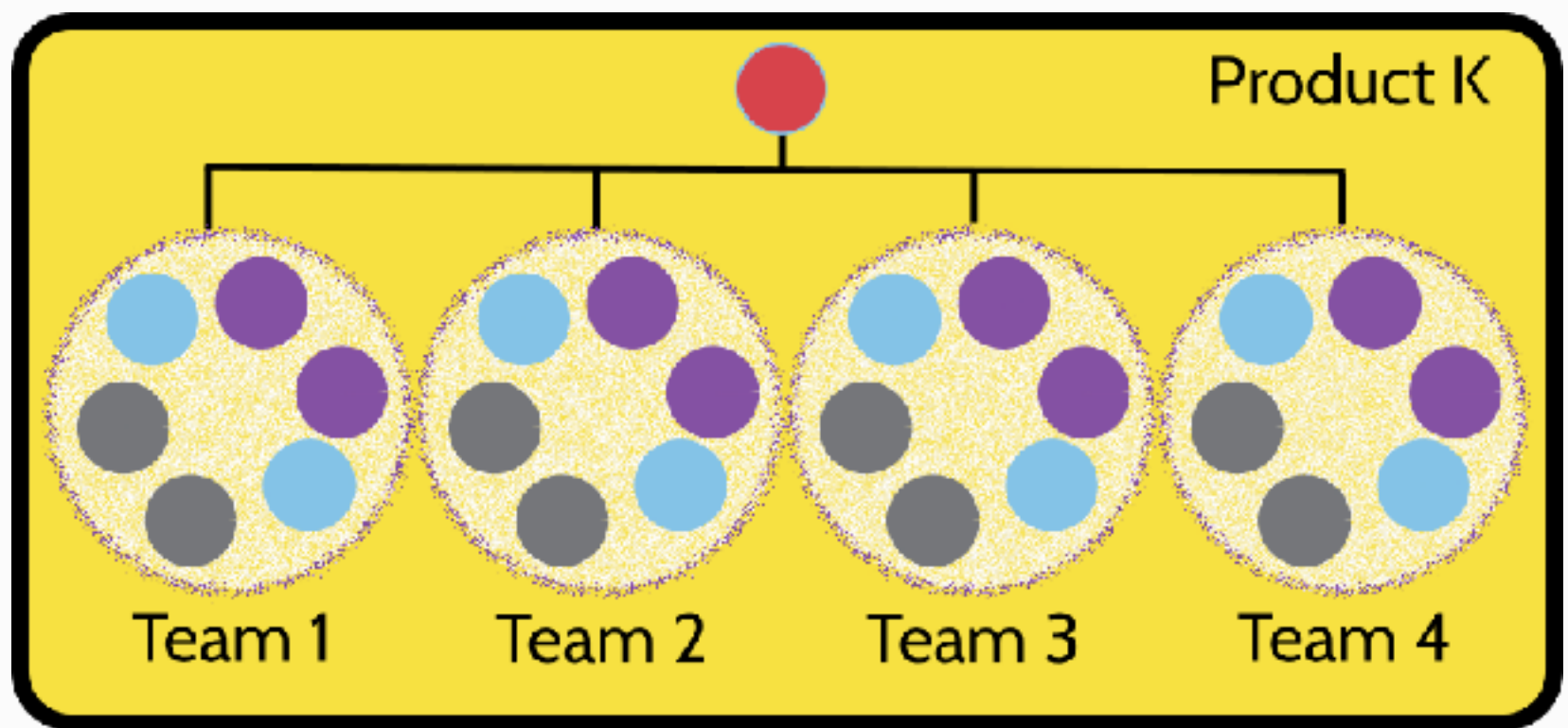
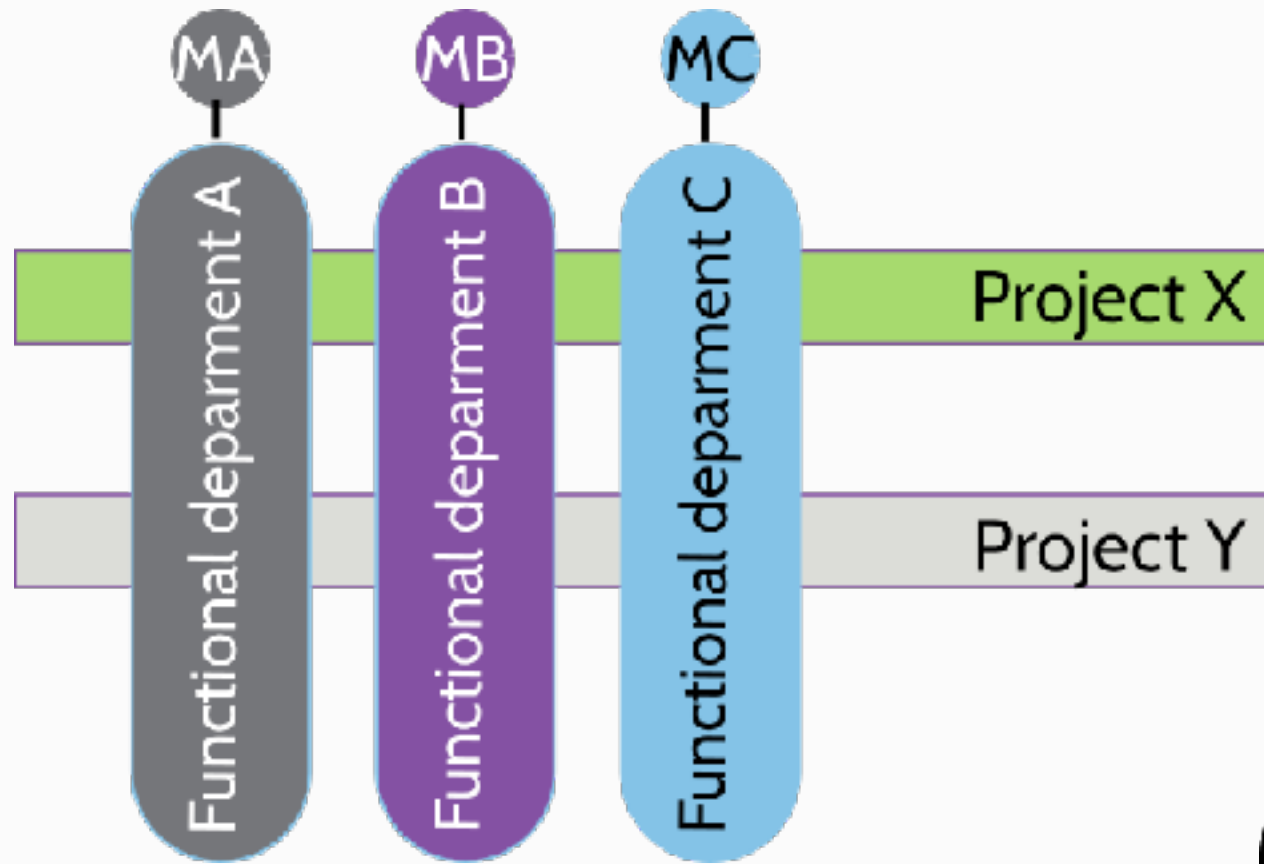
Practices:

- Continuous Integration
- Main branch development
- Focus on testing:
 - Unit
 - Automated Acceptance
 - Performance and stability

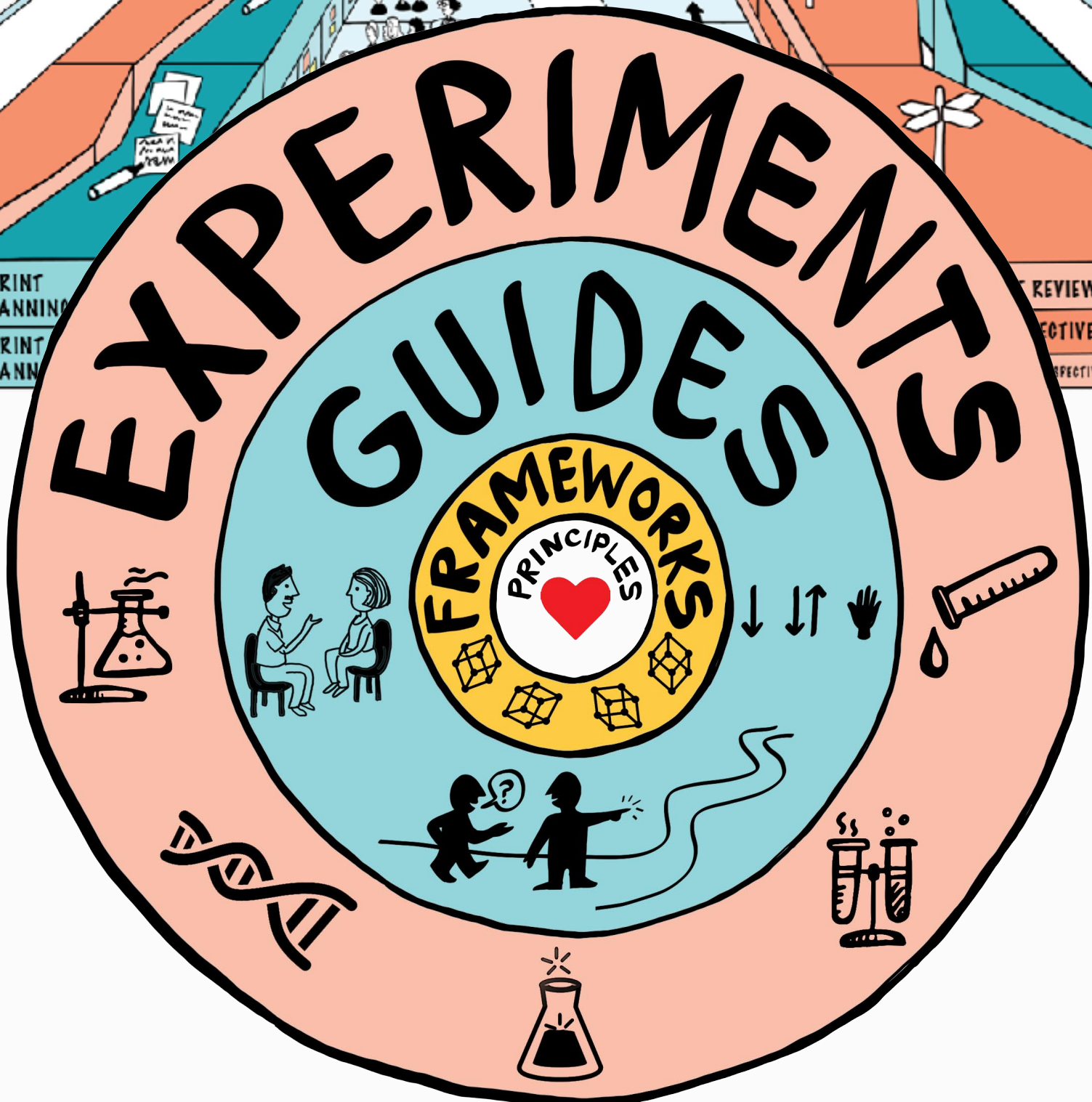
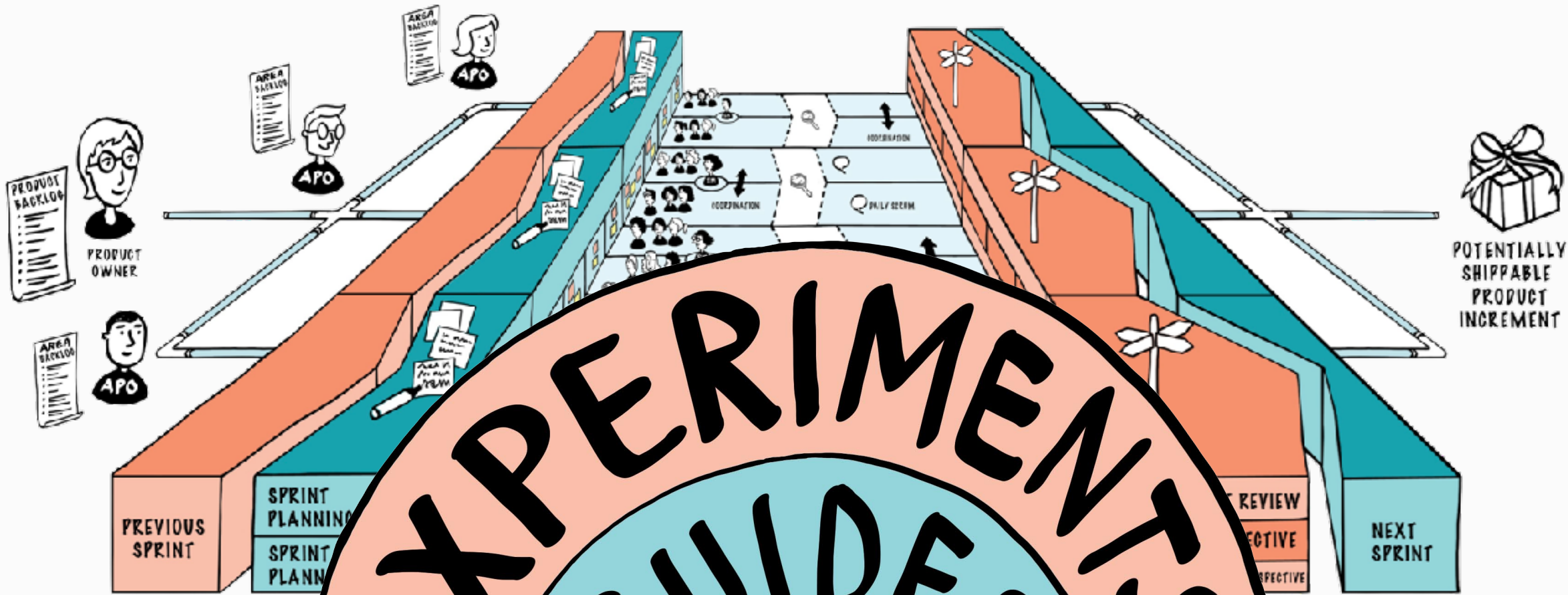
Complexity
Leadership
Agile

Complexity Grows





Agile with LeSS



Q&A

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